

Canada

PSPC Western Region

Low Dollar Value (LDV) Indigenous Procurement Guide

For requirements (under \$25K for goods and \$40K for services)

October 2023

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Introduction

This guide is meant to serve as a guideline for Low Dollar Value (LDV) requirements for Indigenous procurement. It is an evergreen document, meaning it will remain relevant and valuable for the foreseeable future.

LDV requirements refers to any procurement of deliverables with a value under \$25K for goods and \$40K for services.

The Government of Canada is committed to supporting Indigenous businesses as part of it's mission to promote diversity, inclusion, and sustainability. LDV procurement is a great way to build connections and relationships with a wide variety of Indigenous businesses, as well as a way to create Indigenous economic opportunities and where applicable contribute to our minimum 5% target commitments.

LDV Indigenous procurement is possible through the following procurement mechanisms:

- 1. Standing Offers (SO)/Supply Arrangements (SA);
- 2. Request for Quotation (RFQ); and
- 3. Sole source contracting of an Indigenous business that may be registered on Indigenous Services Canada's (ISC's) Indigenous Business Directory (IBD) and/or the Modern Treaty Business Directory/List. *For sole sourcing, Procurement Strategy for Indigenous Business (PSIB) can be applied*.

GOVERNMENT CONTRACT REGULATIONS: While Section 5 of the Government Contract Regulations (GCR) requires contracts be awarded through a competitive process, Section 6 allows some flexibility to this requirement in four circumstances, including exceptions under GCR 6.b when the estimated expenditure does not exceed the LDV thresholds of \$25k for goods and \$40k for services.

As noted in the Low Dollar Value Contracting, Knowledge Deepening and Sharing Study by The Office of the Procurement Ombudsman, the flexibility to direct LDV contracts creates a unique opportunity to incorporate social procurement practices by awarding contracts to suppliers in under-represented groups. This guide also serves to provide readers with an understanding of existing procurement tools, resources available to assess Indigenous business capacity, and guidelines for limited tendering requirements for Indigenous business' to maximize Indigenous participation in federal procurement.

By following the guidelines outlined in this document, users can be confident that they are making informed decisions and executing transactions that are aligned with the Government of Canada's Indigenous procurement mandate.

Established Instruments

Standing Offers

"A standing offer is an offer from a supplier to Canada that allows Canada to repeatedly purchase goods and/or services, or a combination of goods and services at pre-arranged prices, under set terms and conditions, when required. A standing offer is not a contract and Canada is under no obligation to purchase." <u>Standing Offers - Buyandsell.gc.ca</u>

Supply Arrangements

"A supply arrangement establishes basic terms and conditions that apply to a specified range of goods and services at negotiable prices provided by pre-qualified suppliers and supplied to Canada. This arrangement may be used when a standing offer is not suitable due to variables in the resulting call ups." <u>Supply Arrangements - Buyandsell.gc.ca</u>

List of mandatory commodities

The use of standing offers and supply arrangements for the commodity groups listed below is mandatory and these mandatory commodities are listed in the <u>Standing Offers and Supply</u> <u>Arrangements Application (SOSA App)</u>

N84: Clothing, Individual Equipment and Insignia

N58: Communication, Detection, and Coherent Radiation Equipment

N91: Fuels, Lubricants, Oils and Waxes

N71: Furniture

N70: General Purpose Automatic Data Processing Equipment (Including Firmware), Software, Supplies and Support Equipment

N23: Ground Effect Vehicles, Motor Vehicles, Trailers and Cycles

D3: Information Processing and Related Telecommunication Services

N74: Office Machines, Text Processing Systems and Visible Record Equipment

N75: Office Supplies and Devices

R: Professional, Administrative and Management Support Services Sub-categories:

RO: Professional Services

R1: Administrative and Management Support Services

R2 : Personnel Recruitment

Procurement Strategy for Indigenous Business (PSIB)

PSIB is a form of non-discriminatory exclusivity in procurement BUT it is not the same thing as a sole source contract: The PSIB process involves competitive bidding among Indigenous businesses. There are two types of PSIB:

Mandatory PSIB

It is mandatory to use PSIB if an Indigenous population is the primary recipient or end user of the goods or services being procured and the value exceeds \$5,000, provided that operational requirements, prudence, probity, best value and sound contracting management can be assured. An Indigenous population is considered the primary recipient where the recipient of the good, service, or construction is a community or group, being served by a contract, in which Indigenous people make up at least 51% of the population.

In order to determine this, you can check the census data base which breaks down an area or city's population by various factors such as ethnocultural diversity. For more information on how to navigate these systems, please refer to <u>Annex B – Systems Step by Step Guides</u>, or contact <u>Procurement</u> <u>Assistance Canada (PAC)</u> (please note, this email hyperlink is for WR PAC).

In order for an Indigenous population to be the primary recipient or end user of the goods or services being procured, delivery does not have to be directly to the Indigenous community. For example, goods may be delivered to a government department site and later distributed to Indigenous communities, groups, or individuals.

Voluntary PSIB

Voluntary PSIB comes into effects if:

- A population or group does not have 51% or more Indigenous people; and
- There are identified Indigenous capacity/business in the industry that can provide the requirement.

Voluntary PSIB also exclusively limit a tender to Indigenous business. Further guidance on assessing Indigenous business capacity in the industry can be found in within <u>Procedures, Step 3</u>.

Procedures

STEP 1: Identify whether a requirement contains a Mandatory Indigenous Component

For all new incoming requisitions, Business Owners (BO) must identify whether a requirement contains a mandatory Indigenous component. The current mandatory Indigenous components include:

- a) A requirement being subject to a Modern Treaty; or
- b) A requirement is subject to a Mandatory PSIB.

The BO should refer to the <u>Aboriginal and Treaty Rights Information System (ATRIS)</u> to determine whether the requirement is in an applicable Modern Treaty area. If a requirement is subject to a Modern Treaty, the obligations and procedures under the applicable Modern Treaty must be followed. If the requirement is not subject to a Modern Treaty, proceed with the following steps.

To assess whether the requirement is subject to a Mandatory PSIB, the BO should refer to the <u>2021</u> <u>Census Database</u> to determine whether the requirement is in service of a population which is more than 51% Indigenous.

For more information on how to navigate these systems, please refer to Annex B – Systems Step by Step Guide

STEP 2: Check the Standing Offer/Supply Arrangement Application

Standing Offers and Supply Arrangements Application (SOSA App) - Buyandsell.gc.ca

All BOs should ensure they check the Standing Offer (SO) or Supply Arrangement (SA) to confirm whether Indigenous suppliers are listed. If any Indigenous SO and SA suppliers are available, they should be procured from these suppliers using the call-up against the SO or contract against the SA instrument. Using the filters within the SOSA application, users can select "Aboriginal Business" under Socio-economic benefits to check whether Indigenous suppliers are available.

STEP 3: Check the Indigenous Business Directory and/or the Modern Treaty Business Directory/List

If there are no Indigenous Suppliers listed under the SO or SA for your specific requirement, you should consult ISC's <u>Indigenous Business Directory (IBD)</u> and/or the <u>Modern Treaty Business Directory/List</u>, this will identify if there are any Indigenous businesses that are available in the industry of your given requirement (search via GSINs or NAICS codes). *It is important to prioritize procuring from Indigenous businesses whenever possible, as this can greatly contribute to their growth and success in the marketplace.*

Indigenous Business Directory (IBD)

If there are **<u>multiple</u>** businesses available listed on the IBD to support your requirement, the Request for Quotation (RFQ) method is recommended. You can engage the vendor to provide you a quote for the good or service.

- a) The lowest priced responsive bid should be awarded the requirement.
- b) Your team may want a tracker with the business name, award amount, and IBD listing for reporting purposes (5% commitment).

If there is **only one supplier** listed on the IBD for your specific requirement, voluntarily opting for limited tendering under the PSIB is recommended. This approach involves limiting the procurement to Indigenous businesses, given that the Indigenous group or population does not constitute 51% or more. This strategy helps promote and support Indigenous businesses, a crucial step towards achieving equity and inclusivity in procurement.

Modern Treaty Business Directory/List

Under several Modern Treaties, the land claimant groups have to prepare and maintain lists of modern treaty beneficiary firms. Section 9.35.60. of the Supply Manual contains links to many of these business directories. These directories may be used to determine Indigenous business capacity for your requirement.

Sample list of Indigenous Suppliers on the Standing Offers (SO) or Supply Arrangements (SA)

Indigenous Business can be filtered in the SOSA App under the Socio-Economic Benefits tab. As the SOSA app is a live resource continuously being updated, it's recommended to conduct a search whenever you have a need.

- 1. Moving Services
 - a. NATTIQ INC. (CW2260087-ACM_172224302)/ E6TOR-19RM02/001/TOR
- 2. Furniture/Fixtures
 - a. <u>RAMA OFFICE INTERIORS (E60PQ-140003/068/PQ)</u> (buyandsell.gc.ca)
 - b. <u>MIGHTY RAVEN (E60PQ-140003/090/PQ) (buyandsell.gc.ca)</u>
 - c. DONNA CONA INC (E60PQ-140003/091/PQ) (buyandsell.gc.ca)
 - d. <u>OJIGKWANONG OFFICE INTERIORS LTD (E60PQ-140003/094/PQ)</u> (buyandsell.gc.ca)
 - e. <u>RAW GROUP (E60PQ-140003/096/PQ) (buyandsell.gc.ca)</u>
 - f. <u>ADIRONDACK TECHNOLOGIES FURNITURE INC (E60PQ-140003/001/PQ)</u> (buyandsell.gc.ca)
 - g. MIGHTY RAVEN (E60PQ-140003/090/PQ) (buyandsell.gc.ca)
 - h. NITAM SOLUTIONS INC (E60PQ-140003/047/PQ) (buyandsell.gc.ca)
- 3. Office Seating
 - a. KISIK INC (CW2221963-ACM_150294399) (buyandsell.gc.ca)
 - b. <u>ASOKAN BUSINESS INTERIORS INC (CW2221963-ACM_142442928)</u> (buyandsell.gc.ca)
 - c. CHASE OFFICE INTERIORS INC (CW2221963-ACM_154843205) (buyandsell.gc.ca)
 - d. <u>MIKMAQ OFFICE FURNITURE & INTERIORS INC (CW2221963-ACM 151602081)</u> (buyandsell.gc.ca)
 - e. <u>NITAM SOLUTIONS INC (CW2221963-ACM_150823224)</u> (buyandsell.gc.ca)
 - f. OJIGKWANONG OFFICE INTERIORS LTD (CW2221963-ACM_161017871) (buyandsell.gc.ca)
 - g. TOTEM OFFISOURCE INC (CW2221963-ACM_145795882) (buyandsell.gc.ca)
- 4. Office Supplies
 - a. <u>TOTEM OFFISOURCE INC (E60PD-19OSFB/014/PD) (buyandsell.gc.ca)</u>
- 5. Motor Vehicles
 - a. <u>SPECTRA POWER SPORTS LTD (CW2265921-ACM_154534333) (buyandsell.gc.ca)</u>
 - b. <u>CANADIAN ELECTRIC VEHICLES LTD (CW2311995-ACM_159878043)</u> (buyandsell.gc.ca)
- 6. Professional, Administrative and Management Support Services
 - a. E60ZT-180024/C ProServices: Streams and categories PSPC (tpsgc-pwgsc.gc.ca)

Information for Voluntary PSIB RFQs – Note to File

The *Note to File* forms below serves the purpose of providing **example** justifications for the decisions taken during the procurement process. The appropriate form below may be completed following the completion of market research of Indigenous business capacity, as detailed within this guide.

i. Note to File: When there are no Indigenous Suppliers listed on the SO/SA Application.

Voluntary Procurement Strategy for Indigenous Business (PSIB)

Contract Information

- Date: _
- Procurement Number: _
- Estimated Total Expenditure (including all applicable taxes): ______
- Proposed Vendor: _____
- Name of Contracting Authority: ______

At ______ (insert department name), we prioritize diversity, inclusion, and sustainability. To further this mission, we have conducted a thorough search of the Indigenous Service Canada's IBD and identified ______ (insert how many companies) companies that align with our values and can help us achieve our goals. Supporting Indigenous businesses is an integral part of our commitment to creating a more equitable and resilient future. A search for Indigenous Suppliers on the Standing Offer/Supply Arrangement Application yielded no results.

A request for quotation was sent to _____ (insert how many suppliers the RFQ was sent to) suppliers.

RFQ is an integral part of the procurement process that involves soliciting quotes from potential suppliers for goods or services. The RFQ typically outlines the requirements and specifications for the products or services being sought, and suppliers are asked to provide a quote that meets those requirements.

(insert how many quotes) were received. The quotes were evaluated based on the selection methodology. The responsive company with the lowest evaluated price is recommended for award of a contract.

Recommended by: _____

ii. Note to File: Voluntary PSIB

GCRs section 6 (b): Estimated expenditure below \$25K goods & \$40K services Voluntary Procurement Strategy for Indigenous Business (PSIB)

Contract Information

- Date: _____
- Procurement Number: ______
- Estimated Total Expenditure (including all applicable taxes): ______
- Proposed Vendor: _____
- Name of Contracting Authority: ______

Justification

We at ______ (insert department name) are dedicated to promoting diversity, inclusion, and sustainability, and supporting Indigenous businesses is an integral part of that mission.

According to the Treasury Board Directive on the Management of Procurement, Appendix E: Mandatory Procedures for Contracts Awarded to Indigenous Businesses, *departments must identify opportunities for Indigenous businesses when planning procurements.*" Canada must take practical measures to improve the economic and social conditions of Indigenous Peoples.

(insert department name) has found an Indigenous Business listed on the IBD Directory listing that meets their requirements. The department has taken into account the estimated supplier bidding cost of \$862 - \$1,232, to the crown, even for low dollar value contracts, in determining cost-effectiveness. (source: section <u>4.4 The Cost to Suppliers Low Dollar Value Contracting - Office of the Procurement Ombudsman (opo-boa.gc.ca)</u>.

(insert department name) have decided to award the contract to an Indigenous company in support of the Government of Canada's procurement mandate, which "*is* to renew and strengthen its economic relationship with Indigenous peoples by providing increased economic opportunities to First Nations, Inuit and Métis businesses through the federal procurement process."

Overall, directing this contract to an Indigenous company aligns with our commitment to reconciliation and creating meaningful partnerships with Indigenous peoples, and it is also in the best interests of ______ (insert department name) and the community we serve.

Recommended by: _____

iii. Note to File: Voluntary PSIB - Sole Source Justification

GCRs section 6 (b): Estimated expenditure below \$25K goods & \$40K services Voluntary Procurement Strategy for Indigenous Business (PSIB)

Contract Information

- Date: _____
- Procurement Number:
- Estimated Total Expenditure (including all applicable taxes): ______
- Name of Contracting Authority: ______

Justification

According to the Treasury Board (TB) Directive on the Management of Procurement, Appendix E: Mandatory Procedures for Contracts Awarded to Indigenous Businesses, departments "*must identify opportunities for Indigenous businesses when planning procurements.*" Canada must take practical measures to improve the economic and social conditions of Indigenous Peoples.

(insert department name) have identified an Indigenous Business listed on the IBD Directory that aligns with our needs. After careful consideration, we have decided to award the contract to this Indigenous company to support the Government of Canada's procurement mandate.

Consistent with the Government of Canada legislative, regulatory and government-wide Directive on the Management of Procurement framework, which governs Government of Canada procurement practices, we've determined that the additional administrative cost associated with competing contracts for goods under \$25,000 and services under \$40,000, when a reputable supplier is available to complete the work, does not deliver value for money to the Crown.

The sole source process used for these procurements is necessary to meet the obligations set out in the TB Directive on the Management of Procurement which indicates that "materiel is managed in a manner that enables operational outcomes, demonstrates sound stewardship and best value consistent with the Government of Canada's socio-economic, security and environmental objectives" (section 3.2.1).

Based on the time, effort and internal administrative cost associated with competitive methodologies, the department has determined that the most cost-effective method for this requirement is a non-competitive contracting process. The department has considered the estimated supplier bidding cost of \$862 - \$1,232, to the Crown, even for low dollar value contracts, in determining cost-effectiveness. (source: section <u>4.4 The Cost to Suppliers Low Dollar Value Contracting - Office of the Procurement Ombudsman (opo-boa.gc.ca)</u>

Additional management controls such as regular monitoring and reporting will be utilized to ensure that this practice does not result in favoritism to particular firms and will test that ______ (insert department name) transactions are conducted in order to meet the spirit and intention of the policy framework.

Recommended by:	
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References

- <u>Low Dollar Value Contracting Knowledge Deepening and Sharing Reports and publications -</u> <u>Office of the Procurement Ombudsman (opo-boa.gc.ca)</u>
- o Mandatory Standing Offers and Supply Arrangements Buyandsell.gc.ca
- o Standing offer method of supply Buyandsell.gc.ca
- o Low Dollar Value Procurements Buyandsell.gc.ca
- o Non-competitive contracting process Buyandsell.gc.ca
- o Annex: Requirements for the Set-aside Program for Indigenous Business Buyandsell.gc.ca
- Sourcing of requirements under Procurement Strategy for Indigenous Business (PSIB) setasides - Buyandsell.gc.ca

ANNEX A – Proservice

ProServices: Streams and categories About mandatory methods of supply

Explore the policy on the use of <u>Mandatory standing offers and supply arrangement</u>. Mandatory procurement instruments, such as standing offers (SO) and supply arrangements (SA), must be used by departments acting on their own behalf, or by Public Works and Government Services Canada (PWGSC) handling a requisition, unless one of the following applies:

- I. The good or service available through the mandatory SO or SA does not meet justifiable operational requirements, including specifications or delivery dates
- II. The total value of the requirement (including taxes, amendments, etc.) exceeds the Canada Korea Free Trade Agreement (CKFTA) threshold.
- III. An existing contract is in place, which guarantees the work to another supplier
- IV. The requirement is subject to contracting obligations under Comprehensive Land Claims Agreement(s) (CLCA), and no Method of Supply/SA exists which addresses the contracting obligations of the applicable CLCA(s).
- V. The requirement will be set aside under the Procurement Strategy for Indigenous Business (PSIB), and no mandatory procurement instrument exists for PSIB set-asides.

INFORMATION TECHNOLOGY	NON-INFORMATION TECHNOLOGY
Stream 1: Application services	Stream 8: Human resources services
Stream 2: Geomatics services	Stream 9: Business consulting/Change
Stream 3: Information management/Information	management
technology services	Stream 10: Project management services
Stream 4: Business services	Stream 11: Real property project management
Stream 5: Project management services	services
Stream 6: Cyber protection services	Stream 12: Technical, engineering and
Stream 7: Telecommunications services	maintenance services
	Stream 13: Alternative dispute resolution
	services
	Stream 14: Health Services

ANNEX B – Systems Step-by-Step Guides

The following documentation will provide you the step-by-step information on how to navigate the <u>Aboriginal and Treaty Rights Information System (ATRIS)</u>, <u>Canadian Census</u>, and the <u>Indigenous</u> <u>Business Directory (IBD)</u> tools for the purposes of checking, substantiating, and verifying Indigenous Procurement. These publicly accessible tools can be used for other procurement purposes but such uses will not be covered in this document.

Please refer to the below table of contents for quick links to the relevant system usage guide sections and the system websites.

ABORIGINAL AND TREATY RIGHTS INFORMATION SYSTEM (ATRIS)

The <u>ATRIS</u> is accessible through the public domain. To use this system effectively, BOs and the Contracting Authority (CA) must know their requirement's <u>final delivery location</u>, including any break shipments locations. By searching the final delivery location within ATRIS, users can determine whether their requirement falls within a Modern Treaty area.

For assistance navigating ATRIS, please consult the <u>ATRIS User Guide</u> and the <u>ATRIS FAQs</u>. Crown-Indigenous Relations and Norther Affairs Canada (CIRNAC) holds free online webinars that provide an overview of ATRIS and its main functions. Information on upcoming session and how to register can be found on the <u>ATRIS page</u>.

When a Modern Treaty is found on ATRIS, the system should be used together with the <u>Supply Manual</u> <u>section 9.35 on Modern Treaties</u>. The relevant information on our roles and responsibilities, as well as links to useful documents and sites (e.g. a Modern Treaty's beneficiary business list) are found in this section.

9.35. Modern Treaties

Information: Publiservice Disclaimer

The Publiservice icon 🔏 that appears beside the link text means the information is only accessible to federal government department and agency employees.

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9.35.5.10 - Northwest Territories
<u>9.35.5.15 - Nunavut</u>
9.35.5.15.1 - Directive on Government Contracts, Including Real Property Leases, in the Nunavut Settlement Area
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9.35.65 - Comprehensive Land Claims Agreements and Procurement Strategy for Indigenous Business
9 35 70 - International trade agreements

CENSUS DATABASE (2021) – FOCUS ON GEOGRAPHY SERIES USAGE GUIDE

The <u>Census Database (2021)</u> is another tool that is also assessable through the public domain. While the database itself can, and is, used for other procurement purposes, the following guide will cover how to use the database to identify whether a geographic population has 51% of more Indigenous Peoples, or a large non-majority percentage of Indigenous Peoples for the purposes of determining PSIB/IPP applicability. There is also on-going discussion about the under representation of Indigenous Peoples in the Census results, so please use your best judgement when needed.

To use this system effectively, the CA must know their requirement's <u>final delivery location</u>, including any break shipments locations.

<u>Step 1:</u> Start by clicking the "Search by Text" as the page will load with the "Browse by List" tab as the default.

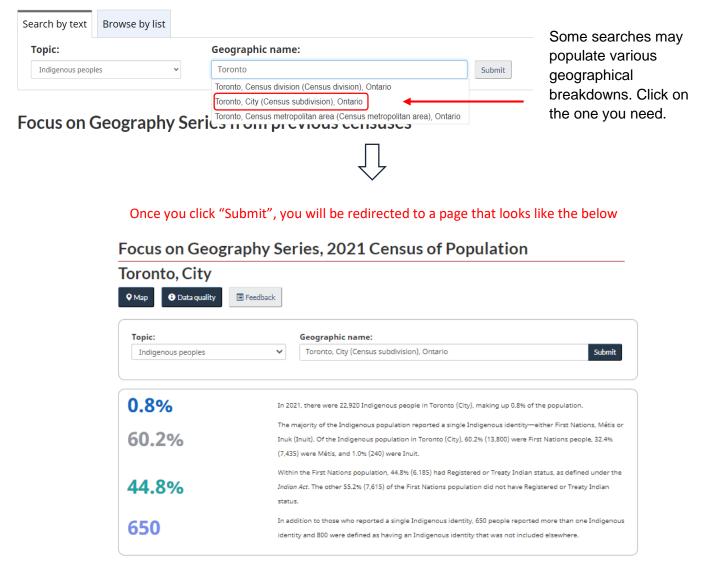
<u>Step 2:</u> Then just below under "Topic" access the drop down menu and make sure to select the "Indigenous Peoples" option. This specifies the type of information we are focusing on with the Census as the database covers a lot of other topics and subsections that can easily skew the results.

<u>Step 3:</u> Type into the "Geographic Name" area where the work will be performed or delivered. Try to be as specific as possible.

Focus on Geography Series, 2021 Census of Population Release date: February 9, 2022 Updated on: September 21, 2022 About this product Focusing on a selected geographic area, this product presents data highlights for each of the major releases of the 2021 Census. These data highlights are presented through text, tables and figures. A map image of the geographic area is also ncluded in the product. Type in the name of the city/town/area Search by text Browse by list where the good or **Geographic name:** Topic: Housing Submit Population and dwelling counts Age, sex at birth and gender Type of dwelling Families, households and marital status Series from previous censuses FC Income Language 2011 Census (Archived) • 2011 NHS (Archived) Housing Indigenous people 2 Select "Indigenous peoples" from the

<u>Step 4:</u> As you type, a pre-populated list of options will appear. Click on the one most appropriate option for your needs. You MUST choose at least one of the pre-populated auto-filling options or the system will not allow you to click "Submit" and proceed.

Note that some locations may not be searchable as the available information depend on which areas were surveyed. If, when typing, a list does not populate, the area is therefore not searchable and you should broaden the area name to the next larger geographical region.



Total population by Indigenous identity and Registered or Treaty Indian status, Toronto (City), 2021

		AU 2
Indigenous identity	Number	Percent (%
Total – Population by Indigenous identity	2,761,285	100.
indigenous identity	22,920	0
Single Indigenous responses	21,470	0
First Nations (North American Indian)	13,800	0
First Nations (Registered or Treaty Indian)	6,185	0
First Masters (and a Destination of a Transford)	7.615	

<u>Step 4:</u> It is recommended that the CA refer to the below chart for a breakdown of the information.

Total population by Indigenous identity and Registered or Treaty Indian status, Toronto, 2021

		山 🍸
Indigenous identity	Number	Percent (%)
Total – Population by Indigenous identity	2,761,285	100.0
Indigenous identity	22,920	0.8
Single Indigenous responses	21,470	0.8
First Nations (North American Indian)	13,800	0.5
First Nations (Registered or Treaty Indian)	6,185	0.2
First Nations (not a Registered or Treaty Indian)	7,615	0.3
Métis	7,435	0.3
Inuk (Inuit)	240	0.0
Multiple Indigenous responses	650	0.0
Indigenous responses not included elsewhere	800	0.0
Non-Indigenous identity	2,738,365	99.2

The breakdown will show you the percent of Indigenous and non-Indigenous people within the area.

INDIGENOUS BUSINESS DIRECTORY (IBD) USAGE GUIDE

The <u>Indigenous Business Directory (IBD)</u> a federally owned and operated web database where Indigenous Suppliers can register their firm's information, what goods/services they may provide, and be verified as an Indigenous company for federal procurement purposes. The database is use primarily for two reasons, but is not limited to:

- 1) Searching for Indigenous capacity in Industry; and
- 2) Validating a supplier for applicability for the Procurement Strategy for Indigenous Businesses (PSIB).

To use this system effectively, the CA must know their requirement's <u>GSIN</u>, any keywords that are commonly used for their good or service, and/or the company's full legal name.

<u>Step 1a:</u> To search the IBD, there are two methods that are most commonly recommended - either by a keyword term (which includes the Indigenous firm's name when validating), or by GSIN. When searching by keyword, enter the word/firm name into the "Detailed Search" field and click "Search".

	Find companies that can supply your organization with the goods, services and technology it needs.			
Search by general keyword terms		Detailed Search:		Search Reset
	Search Fo	ormat	Search For:	Look In:
Ĩ	○ CSV		Ill of these words	All text
	HTML		\bigcirc Any of these words	O Company name
			\bigcirc Look for this phrase	\bigcirc Product description
		Company Name:		
Most efficient search methods		Province/Territory:	All Alberta British Columbia Manitoba	
		City:		
		Postal Code:		
↓		Company Profile:		
		NAICS Code:	or	Search for NAICS Code
Search by GSIN/exact		GSIN Code	or	Search for GSIN Code
commodity code		Category:	□ In-License □ Product	

Detailed company search - Indigenous Business Directory

<u>Step 1b:</u> If the CA wants to search by GSIN but is unsure of what GSIN to use, they can follow the below steps. Start by returning to the original home search page, and clicking the grey button beside the GSIN code field. It will direct you to another search function where you can find relevant GSINs by typing keywords.

Postal Code:				
Company Profile:				
NAICS Code:	or	Search for NAICS Code		
GSIN Code	or	Search for GSIN Code		
		Ŷ		
Search for GSIN Code				
Enter a keyword or GSIN code to search				
	Search			

Upon using a keyword, various commodity codes and titles will appear. Select all of the applicable GSINs, scroll to the bottom and click "Use these codes", and the system will redirect you back to the search page but with the "GSIN code" field now filled in with the selected GSIN(s). The CA can then search as per the above steps.

Search results - 114

Enter a keyword or GSIN code to search

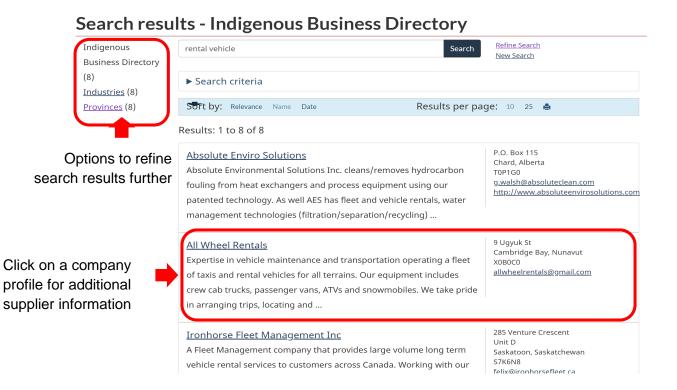
vehicl	e Search	
Use th	ese codes Cancel	
GSIN	l Code	
Select	GSIN Classifications	Details
	AS21 - Surface Motor Vehicles	Details
	AS219528 - All Terrain Vehicles (R&D)	Details
	AS219652 - Vehicle Performance Measurement (Research)	Details
	AS918564 - Remote Control Submersible Vehicle (R&D)	Details
	AT419628 - Road Vehicle Safety (Research)	Details
	AT619624 - Road Vehicle Regulations (Research)	Details
	C219BJ - Engineering and Technical Services - Combat Vehicles Related	Details
	H100BF - Vehicle Inspection	Details
	JX2305 - Ground Effect Vehicles - Repair	Details
	JX2305A - Ground Effect Vehicles (Civilian) - Repair and Overhaul	Details

Use these codes

Cancel

<u>Step 2:</u> If there are any matches, for the relevant GSIN, keyword or firm name, they will populate as per the below screenshot. The CA can then refine the results further with the options on the left hand side, or find out more information by clicking on a firm's profile.

If there are no results, please note that it DOES NOT mean that no firms exist or a firm is not Indigenous for a specific GSIN, keyword or firm name, simply that they may not yet be registered. The CA should encourage suppliers to register for the IBD if they notice



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ANNEX C – Low Dollar Value (LDV) Process Map

