

# Unlocking Canadian Housing: Public-Private Partnerships



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# Canada's social housing deficit is a crisis hiding in plain sight

Housing is both a human right and a profitable asset, and that's the problem

# The great 'supply' solution to Canada's housing crisis flounders — further

The big problem with housing affordability? Real estate is still a valuable asset

It's time we levelled with young people: Housing affordability as we knew it is gone forever

These two Canadian cities are deemed 'impossibly unaffordable' in new report

## Context: Housing Affordability Crisis



The evolution of the crisis:

Post-WWII Pandemic

- ➤ While demand for housing grew as Canada's population skyrocketed, no safeguards were put in place to ensure supply would continue to meet demand.
  - As a result, housing prices steadily increased, and the construction of new homes stalled.
- The crisis is further propagated by municipalities' zoning regulations and federal/provincial jurisdictional challenges.



### Context: P3s & Affordable Housing



- ➤ Public-Private Partnerships (P3s) are an emerging trend in the production of affordable housing.
  - The private sector cannot and will not produce affordable housing without some form of incentive.
  - Municipalities lack the funding and resources required to produce low-cost housing on their own.
- >Affordable housing: costs less than 30% of before-tax income.
  - Affordable housing refers to various types of housing, including single-family homes, condominiums, apartments, townhomes, etc.



## Policy Options & Analysis

Option 1: Status Quo	Option 2: Status Quo + Canadian Renter Benefit
Build Canada Homes initiative.	Build Canada Homes + \$1,000 monthly benefit for low-income renters.
Cost: \$35 billion.	
	Cost: \$35 billion + \$107 billion
Positive:	annually.
→ Supports Canadian industry.	
	Positive:
Challenge:	→ Direct support to renters.
→ Current funding formula only	
provides \$20,000 per unit built.	<ul><li>Challenge:</li><li>→ Costs are a significant barrier.</li></ul>

## Policy Options & Analysis



#### Option 3: Public-Private Partnership Pilot

P3 pilot project focused on developing affordable housing units in Ottawa, Ontario. Focuses on developers, Canadian industry, and municipalities.

Cost: \$1.2 billion for the pilot and \$35 billion altogether.

#### Positives:

- → Will support both developers and renters/homeowners.
- Offers a tailored approach.

#### Challenge:

> Requires coordination with provinces and municipalities.

## Recommended Option – P3 Pilot Project

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Targets	Mechanisms
20,000 Units over a 5-year timeline  > Social housing  Indigenous housing  Apartments  Condominiums  Townhomes  Single homes	<ul> <li>Public Lands for Homes</li> <li>Expression of Interest</li> <li>Subsidies for developers using Canadian-made materials</li> <li>Long-term maintenance and support from developers</li> <li>Quotas for affordable housing</li> </ul>

## Key Considerations – Strategies & Policies

Provincial	National	International
<ul> <li>Expression of Interest - SK</li> <li>Affordable Housing Program – QC</li> <li>Action Plan for Housing – NS</li> <li>səmiqwə?elə (Place of the Great Blue Heron) – BC</li> </ul>	<ul> <li>National Housing         Strategy Act</li> <li>Build Canada Homes</li> <li>Public Lands for Homes         Plan</li> <li>National Expression of         Interest</li> </ul>	<ul> <li>Housing Development         Board - Singapore</li> <li>Social Housing Model –         Vienna, Austria*</li> <li>Minha Casa Vinha Vida         - Brazil</li> <li>Public Housing System         - USA</li> </ul>

### **Key Considerations**



#### **Stakeholders**

- ➤ Consumers → Who will benefit?
- ➤ Developers → How to incentivize?
- $\rightarrow$ Indigenous groups  $\rightarrow$  What safeguards will be in place?

#### **Risks**

- ➤ Compliance → Who will enforce?
- ➤ Legal → Municipal zoning?
- $\rightarrow$  Reputational  $\rightarrow$  How to avoid loss of public trust?



### Next Steps



- Consultations with other departments to ensure feasibility across the country.
- Engaging with provincial and municipal governments.
- Establish systems to spread awareness amongst residents.
- Create a framework for other cities who would want to take part in this program.





## Supplementary Materials



# Appendix A

	2018	2021	2022
	% of households	% of households	% of households
All households	21.5	19.5	22.0
Owner-occupied	16.2	14.3	16.1
With a mortgage	23.5	20.9	23.6
Without a mortgage	5.9	5.2	5.5
Renter	32.9	30.3	33.0
Living in social and affordable housing	29.4	22.2	25.4
Living in market rental housing	33.4	31.4	34.0

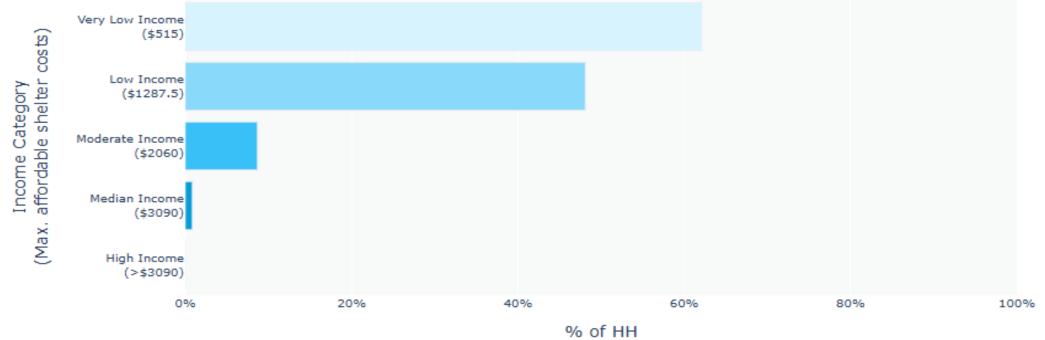
Source(s): Canadian Housing Survey, 2018, 2021 and 2022 (5269).



# Appendix B



Percentage of Households in Core Housing Need, by Income Category, 2021 Ottawa (CD, ON)





# Appendix C



#### Income Categories and Affordable Shelter Costs, 2021

			Ottawa (CD, ON)
Income Category	% of Total HHs	Annual HH Income	Affordable Shelter Cost (2020 CAD\$)
Area Median Household Income		\$103,000	\$2,575
Very Low Income (20% or under of AMHI)	2.64%	<= \$20,600	<= \$515
Low Income (21% to 50% of AMHI)	16.16%	\$20,600 - \$51,500	\$515 - \$1,288
Moderate Income (51% to 80% of AMHI)	18.74%	\$51,500 - \$82,400	\$1,288 - \$2,060
Median Income (81% to 120% of AMHI)	22.5%	\$82,400 - \$123,600	\$2,060 - \$3,090
High Income (121% and more of AMHI)	39.96%	>= \$123,601	>= \$3,091



# Appendix D



#### Income Categories and Affordable Shelter Costs, 2021

Ottawa (CD, ON) (Indigenous HH)			
Income Category	% of Total Indigenous HHs	Annual HH Income	Affordable Shelter Cost (2020 CAD\$)
Area Median Household Income		\$103,000	\$2,575
Very Low Income (20% or under of AMHI)	4.4%	<= \$20,600	<= \$515
Low Income (21% to 50% of AMHI)	16.92%	\$20,600 - \$51,500	\$515 - \$1,288
Moderate Income (51% to 80% of AMHI)	19.48%	\$51,500 - \$82,400	\$1,288 - \$2,060
Median Income (81% to 120% of AMHI)	22.08%	\$82,400 - \$123,600	\$2,060 - \$3,090
High Income (121% and more of AMHI)	37.12%	>= \$123,601	>= \$3,091



# Appendix E



Percentage of Indigenous Households in Core Housing Need, by Income Category, 2021 Ottawa (CD, ON)

