#### Welcome to the

# Defence Supply Chain Business Acumen Knowledge Blitz



## Welcome & Land Acknowledgement

#### **Master of Ceremonies**



**Denis Forest** 

Lead

Materiel Management Practitioner Professionalization Project (MMP3)

#### **Administration Points**

- Emergency Exits
- Washrooms
- Morning Break and Lunch
- Phones on silent please
- Leaving the room





#### **Land Acknowledgement**

At this moment I would like to acknowledge that we all live, work and play on First Nations, Inuit or Métis territory in what we know as Canada. Because I am in Ottawa, I am joining from the traditional unceded and unsurrendered territory of the Algonquin Anishinaabe people. I thank them for their past and present stewardship of this land that I enjoy to nourish and protect me.

I welcome you to discover something about the territory you are joining from. By educating ourselves, we honour our commitment to reconciliation.





## **Agenda**

Hour	Topic
0900	Welcome & Land Acknowledgement
0905	Opening Remarks
0915	Module 1 Government of Canada Direction
0945	Module 2 Departmental Policies
1015	Break
1030	Module 3 DSC Business Execution
1230	Lunch
1330	Module 4 DSC Analytics
1500	Break
1515	Module 5 Reporting
1545	Closing Remarks



#### **Feedback Form**

Your feedback is much appreciated and helps to improve future professionalization events



#### **Link to Feedback Form**

Sign in using your Office 365 ECN account login

#### **Attestation Form**

Please complete the form to have your Training record updated in HRMS/PeopleSoft



#### **Link to Attestation Form**

Sign in using your Office 365 ECN account login



## **Opening Remarks**



**Diogo Brandao** Director Supply Chain **Operations** 





#### DSC Business Acumen

## Module 1 Government of Canada Direction



Bronwynn Guymer
Section Head
DMPP 7



## Learning objectives

## **Module 1 Government of Canada Direction**



At the end of this module, you will be able to:

- Identify the Legislative Framework and Policies governing Materiel Management
- Describe the Governmental Expectations for the DSC
- Explain the purpose of these policies
- Discuss DND/CAF role in the Whole of Government, its structure and Strategic Environment





#### **Module 1 - Government of Canada Direction**

#### **Main Topics:**

- 1. Legislative Framework
- 2. Governmental Expectations
- 3. Purpose
- 4. Additional Context







## **Activity 1-1**

Join at slido.com Event code: DSC





#### The Cycle

Compliance, Monitoring

Module 1: TBS Policy, Legislation, Mandate Letters, Our North, Strong and Free: A renewed Vision for Canada's Defence

Government of Canada Direction Module 5: Module 2: Internal Audits, Departmental **Departmental Policy** Reporting MAPs Suites **Policy** Financial FAM, SAM, PAM, TSG Statements **Functional Planning** Guidance Module 4: Business **Business** Information/Analytics, **Validation** Module 3: Readiness (Goal) + Execution Performance measures,



Sustainment of ongoing

Integration (DSC Life Cycle) Roles & Responsibilities IT Systems & Tools

Operations

## **The Cycle**

**Module 1**: TBS Policy, Legislation, Mandate Letters, *Strong Secure Engaged*: Canada's Defence Policy

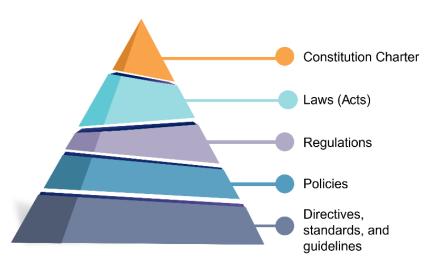






#### **Topic #1: Legislative Framework**

#### Legislative Framework



- Legislation/Acts
- Regulations
- International Agreements
- Mandate Letters
- Strong Secure Engaged: Canada's Defence Policy (2017-2024)
- Our North, Strong and Free: A renewed Vision for Canada's Defence
- Government Policy Objectives (Green & Indigenous Procurement)
- Treasury Board Directives





#### **Some Key Higher Order Direction**

- a. National Defence Act (R.S.C., 1985, c. N-5);
- b. Federal Accountability Act (S.C.2006, c.9);
- c. Defence Production Act (R.S.C., 1985, c. D-1);
- d. Financial Administration Act (FAA);
- e. Surplus Crown Assets Act (R.S.C., 1985, c. S-27);
- f. Security of Information Act (justice.gc.ca);
- g. Export and Import Permits Act (R.S.C., 1985, c.E-19);
- h. Federal Real Property and Federal Immovables Act (S.C. 1991, c.50);
- i. Hazardous Products Act (R.S.C., 1985, c.H-3);
- j. The International Traffic in Arms Regulations (ITAR);
- k. Controlled Technology Access and Transfer (CTAT);
- 1. Controlled Goods Regulations;
- m. Arms Trade Treaty;
- n. Treasury Board Directive on the Management of Materiel





#### **Individual Topics**

- a. Alternative Fuels Act;
- b. Emergencies Act;
- c. <u>Canadian Environmental Protection Act, 1999</u> and associated regulations;
- d. Transportation of Dangerous Goods Act, 1992;
- e. <u>Liquefied Petroleum Gases Bulk Storage Regulations</u>
- f. Storage Tank Systems for Petroleum Products and Allied Petroleum Products Regulations, SOR/2008-197;
- g. Criminal Code of Canada
- h. Government Contracts Regulations (SOR.87-402);
- i. <u>Public Services and Procurement Canada (PSPC) Policy and Guidelines- Supply Manual;</u>
- j. Public Services and Procurement Canada (PSPC) Green Procurement;
- k. TBITS 25: Materiel Coding Implementation Criteria
- 1. STANAGS





### **Topic #2: Governmental Expectations**

- Program Delivery
- Sound Stewardship
- Value for Money
- Open, Fair, Transparent
- These are consistent across directives on
  - Materiel management
  - Procurement
  - Real Property and
  - Investment Planning





#### **Topic #3: Purpose of the Policies**

- Standardization across Government
- Demonstration of Due Diligence with Resources from the Government of Canada
- Alignment with the Values and Ethics of Canada
- Safety and Security



#### **Topic #4: Additional Context**

- National Defence within the Whole of Government
- National Defence Leadership Structure
  - Governance of the DSC
- Strategic Environment





#### **National Defence in the "Whole of Government"**





Defence Management: A Government of Canada activity involving multiple Departments



20

#### **DSC Leadership Structure**



Minister of
National
Defence
Hon Bill Blair



Deputy Minister National Defence Stephanie Beck



Chief of Defence Staff Gen Wayne Eyre



ADM(Materiel)
Troy Crosby



Strategic J4
BGen Girouard

Joint Accountability for the Defence Supply Chain



### **Strategic Environment**









## **Module 1: Question & Answer**

Join at slido.com Event code: DSC





#### **Key Takeaways**

- That Internal Policies and Directives are linked to External Policies, Legislation and Directives and there are a lot of them
- Standardization across the government for Government of Canada initiatives and expectations
- They key expectations of GoC are repeated across Policy Instruments





#### **End of Module 1**





#### **DSC Business Acumen**

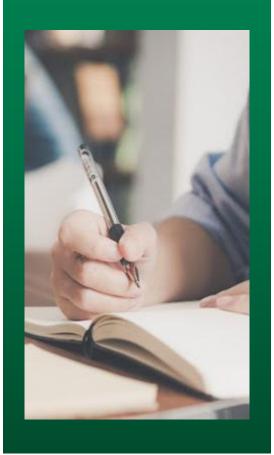
## **Module 2 Departmental Policy**



Bronwynn Guymer **Section Head** DMPP 7



## Learning objectives



#### **Module 2 - Departmental Policy**

At the end of this module, you will be able to:

- Identify key Internal Policy Instruments
- Describe the Aspects of Policy Design
- Describe the concept of Integration, Integration, Integration.



### **Module 2 - Departmental Policy**

#### **Main Topics:**

- 1. Key Internal Policies
- 2. Aspects of Policy Design
- 3. Integration in Policy







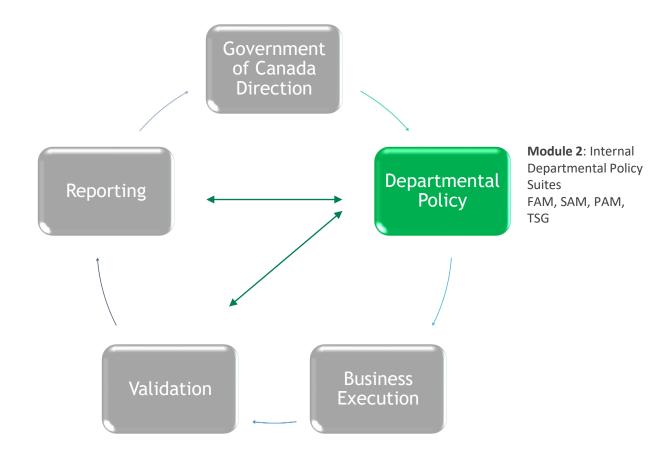
## **Activity 2-1**

Join at slido.com Event code: DSC



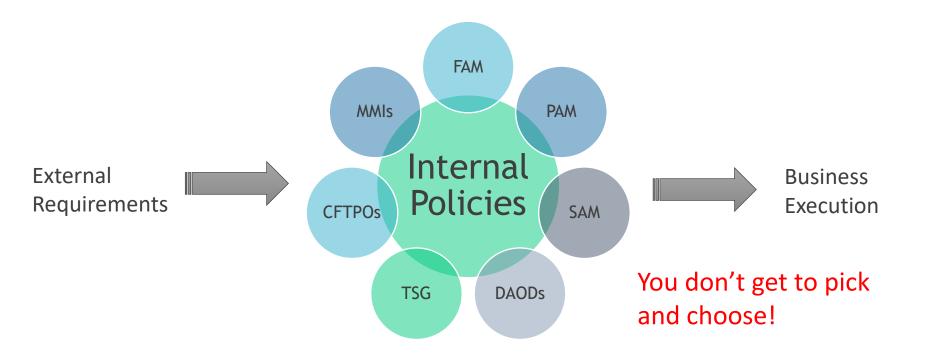


## **The Cycle**





#### **Topic #1: Key Internal Policies**







#### **Topic #2: Aspects Policy Design**



#### **Functional**

Internal Business Processes

Lifecycle Management of

Materiel

**Planning** 

Acquisition

Operations & Maintenance

Divestment



#### Cross Functional

Operational

Materiel Management

Financial (Budgeting/Public

**Statements** 

Engineering & Maintenance

Distribution

**Procurement** 

Sustainment



#### **Enablers**

Policies, Processes & **Procedures** 

Roles & Authorities

**Training** 

Knowledge Management

Accountability

Internal Controls

BI/Reporting

Compliance

Monitoring

System/SAP

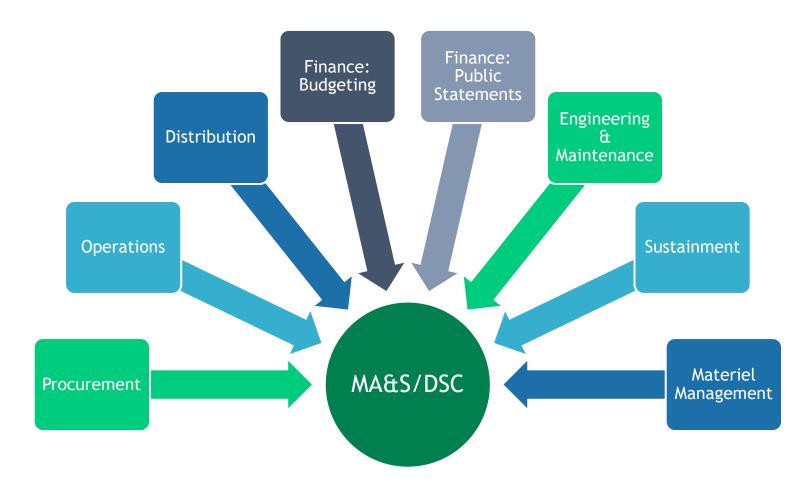
Integration, Integration, Integration





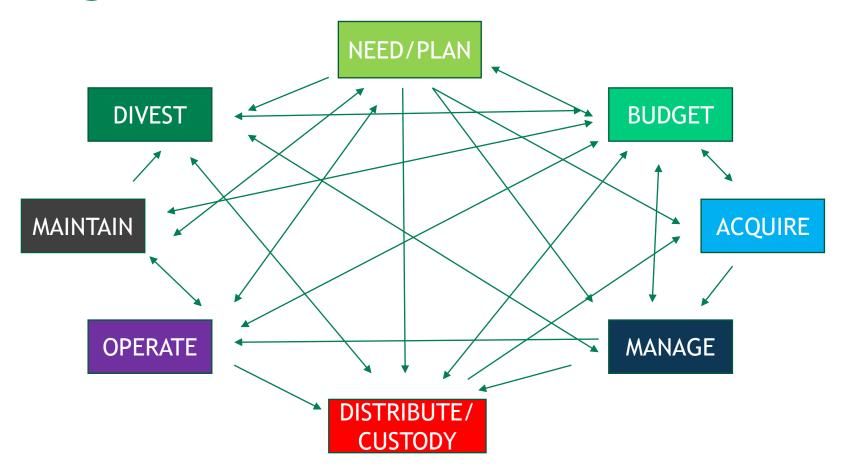
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### **Topic #3: Integration in Policy**





### Integration







## **Module 2: Question & Answer**

Join at slido.com Event code: DSC





#### **Key Takeaways**

- Synthesize the applicable GoC Directions
- Are a key part of Knowledge Management
- Integration: Functional Area
- Integration: Cross Functionally
- Integration: Enablers





### **Additional Resources**

#### **Policy, Library & Tools**

#### **Policies and Procedures**

- Address Indicating Group (AIG) Messages (Materiel Management)
- ADM(Mat) Functional Planning Guidance 2024-25 Next year
- ADM(Mat) Functional Planning Guidance 2023-24 Current year
- · Ammunition Policies and Directives
- Arrivals, Departures and Centralized Processes
- Designation of Commanding Officers in the Materiel Group
- Environmental Management System Instructions
- Guide to the Analysis of Reinvestment Opportunities (DOC, 2 MB)
- Indigenous Procurement Framework for the Department of National Defence and the Canadian Armed Forces
- Manual of AEPM Procedures
- Materiel, Acquisition and Support (MA&S)
   Enterprise Processes
  - if this link does not open, please right click on linked text, select "Copy link" and paste the copied link into your browser address bar
- Materiel Group Instructions (MGI)
- Materiel Management Instructions (MMI)
- Procurement Administration Manual (PAM)
- Supply Administration Manual (SAM)
- · Technical Support Guide (TSG)

#### Tools and Information Systems

- ADM(Mat) templates (Corporate visual identity) internal facing
- Canadian Government Cataloguing System (CGCS)
- Contract Data Management System (CDMS)
- Defence Lessons Learned System
- <u>DND templates (Corporate visual identity)</u> external facing
- Distribution Resource Planning (DRP)
- Hazardous Materials Reference Application (HMRA)
- MA&S Role-Based Compendium
- Records, Document and Information Management System (RDIMS)
- Unsatisfactory Condition Report

#### **Publications**

- Defence Supply Chain Annual Report 2022-2023 (PDF, 1.4 MB)
- <u>Defence Supply Chain Annual Report</u> 2021-2022 (PDF, 4 MB)
- Defence Supply Chain Annual Report 2019-2020 (PDF, 2 MB)
- Publications Depot
- · NATO Publications Support

#### See also

- CANFORGENS
- <u>Defence Administrative Orders and</u>
   Directives (DAODs)
- <u>Defence Sustainment Business Case</u>
   Analysis GCpedia
- · Defence Terminology Bank
- <u>Defence Resource Management</u> Information System (DRMIS)
- · Delegation of Authority
- Financial Administration Manual (FAM)
- Project Approval Directive (PAD) 2015





## **End of Module 2**









## DSC Business Acumen **Module 3**

# DSC Business Execution Foundational Knowledge Elements



Wade Knorr
ERP Senior Business
Integration Architect
DGMEPM



Nihal Basnayake ERP Senior Systems Analyst DGAEPM

## **Module 3G - DSC Business Execution MAIN TOPICS**

- A. Core Supply Chain Concepts, Goals and Operation
- B. Integration in the DSC
- C. Materiel Requirements Planning (MRP) Concepts
- D. Roles & Responsibilities
- E. IT Systems & Tools
- F. Enabling the Smooth Flow of Data and Materiel





## Learning objectives

### Module 3 – DSC Business Execution Section A. Core Supply Chain Concepts, Goals and Operation



At the end of this Section, you will be able to:

- Explain the purpose, scope and depth and key activities of the DSC
- Articulate the vision/mission, and the strategic objectives and attributes of the DSC
- Describe the key building blocks of a DSC Model
- Explain the types of demands at various lines of supply and distribution concepts

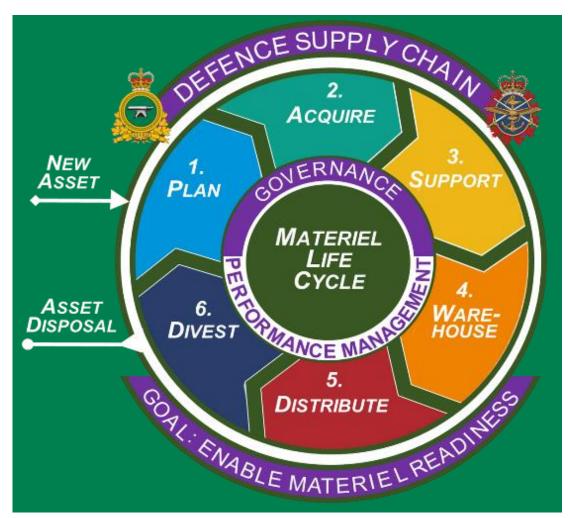


### **DSC Definition, Goal and Key Business Activities**

#### **DEFINITIONS**

Defence Supply Chain (DSC Governance Charter): The DSC is from beginning to end supply functions housed within the National Defence Organizations, other government Departments and industry to deliver materiel sustainment to the Canadian Armed Forces.

Materiel Sustainment (soutien du matériel) (DAOD 3005-0): Coordinated activities required to support materiel throughout its service life. (Defence Terminology Bank record number 694822)





## **DSC Mission/Vision**

- **Mission**: The mission of the DSC is to deliver...
  - ✓ the right materiel
  - ✓ at the right place and time
  - ✓ in the right condition

as required by the Canadian Armed Forces in as *cost-effective manner* as possible.

Achievement of the mission also requires the materiality and stewardship demands of the Government of Canada be adhered to

- **Vision**: The DSC...
  - o is an **agile and efficient end-to-end strategic capability** that fully meets the materiel support requirements of the Canadian Armed Forces and the stewardship obligations of the Government of Canada.
  - o employs evidence-based decision making, modernized processes and technologies, and is delivered by military and civilian professionals committed to continuous improvement.



## **Types of Materiel in the DSC**

Operational Weapons **Systems** 

**Complex Components** and Parts

Consumables (e.g. POL, nuts & bolts, etc)

Support & Test Equip

Ammunition

Military Clothing, Rations and much more!



























































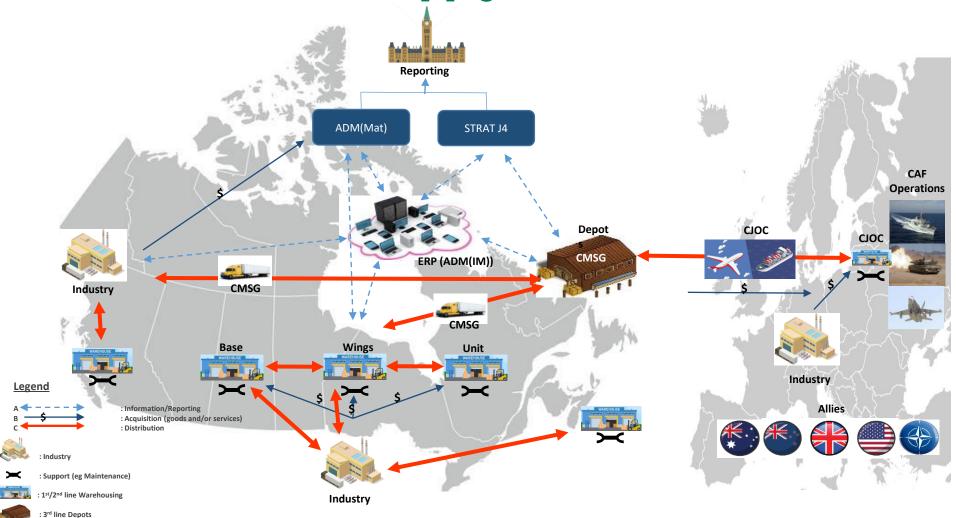


**Materiel Accountability** 

~ 600M stocked items ~ \$6B inventory & ammo ~ \$74B assets & weapon systems

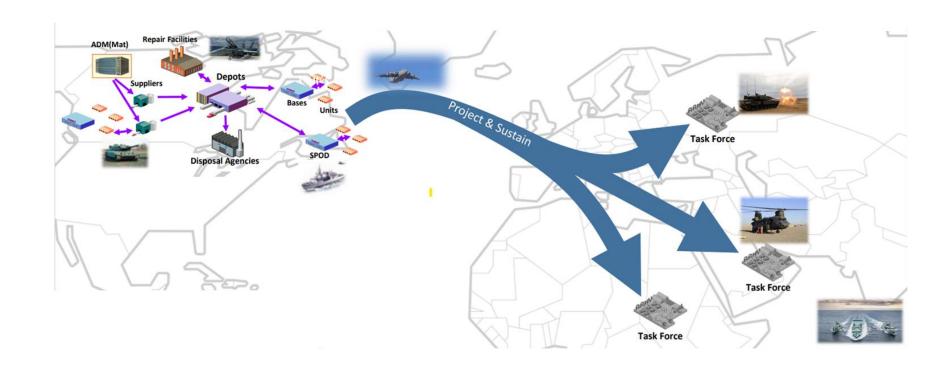


## Introduction: Core Supply Chain Concepts, Goals and Operation The Defence Supply Chain Illustrated





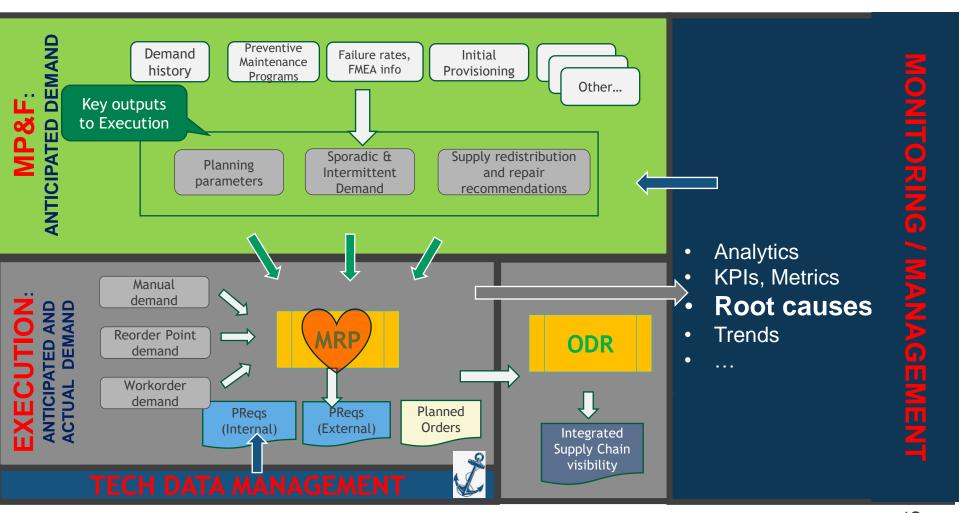
# Introduction: Core Supply Chain Concepts, Goals and Operation DSC Illustration to Highlight Primacy of Support to Operations



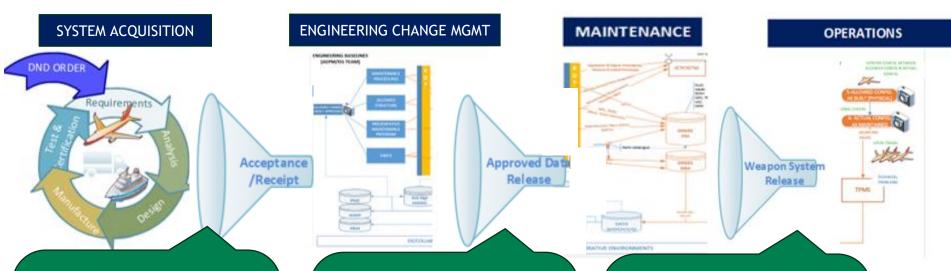


#### Introduction: Core Supply Chain Concepts, Goals and Operation

### A Defence Supply Chain Architectural Framework



## Introduction: Core Supply Chain Concepts, Goals and Operation The 3 Funnels of the DSC



- 1. Ops System Delivery
- 2. Physical Audit
- 3. Technical Data Package-As-Built Configuration
- 4. Procurement matches Financials
- 5. Transfer of Ownership

- 1. Technical Publications
- 2. Master Data
- Configuration Status
   Accounting for As Maintained
   Configuration
- 4. DRMIS Baselined

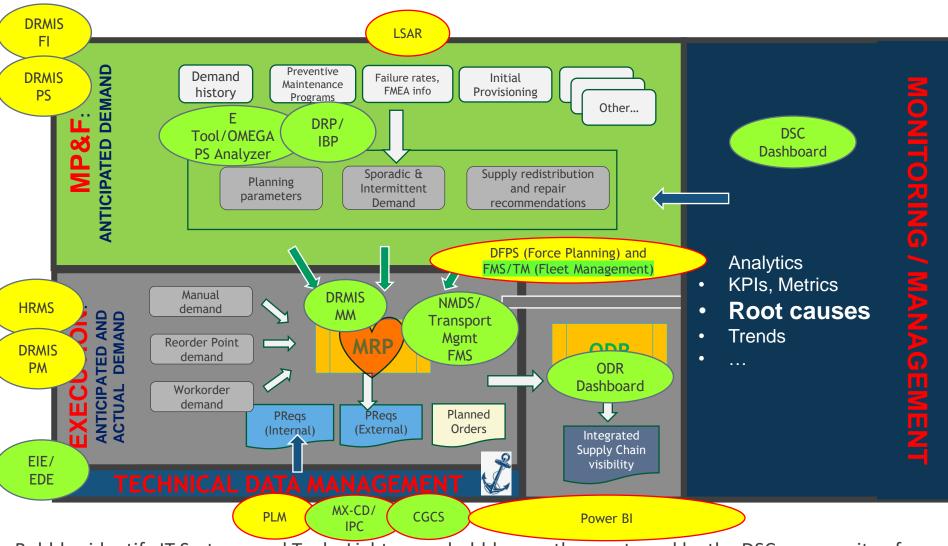
- 1. PM maintenance transactional records and usage tracking
- 2. MM materiel transactional records
- Weapon System
   Technical Status (for use by Operations)





### The DSC Architectural Framework is IM/IT Enabled

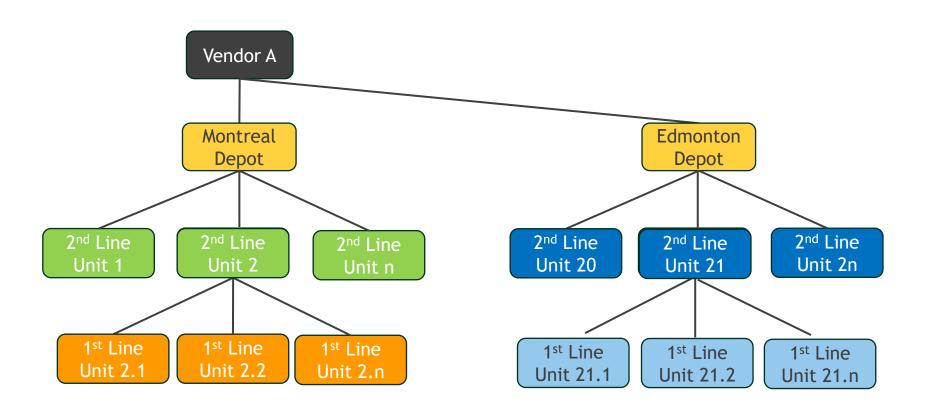
DRMIS Modules which are Interfaced with each other and External Systems



Bubbles identify IT Systems and Tools. Light green bubbles are the most used by the DSC community of practice.



## **DSC Lines of Supply**

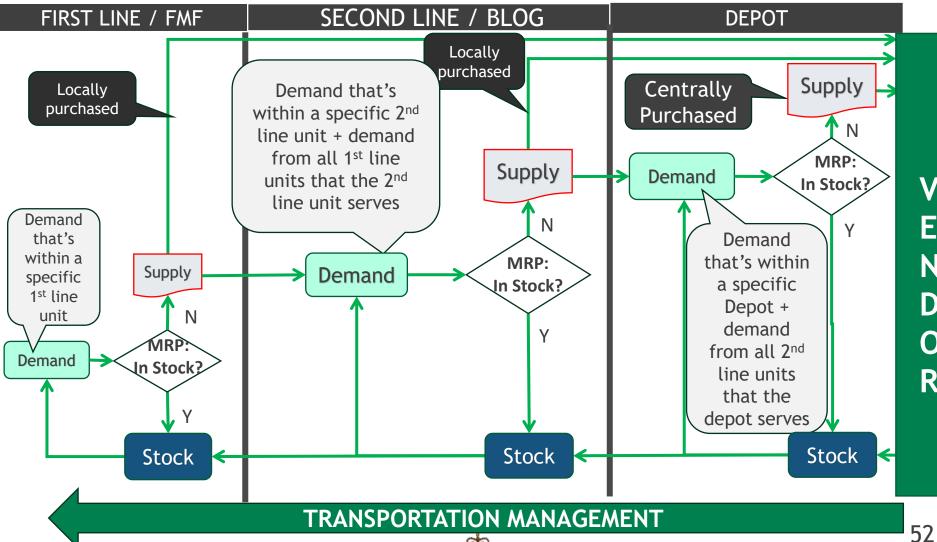




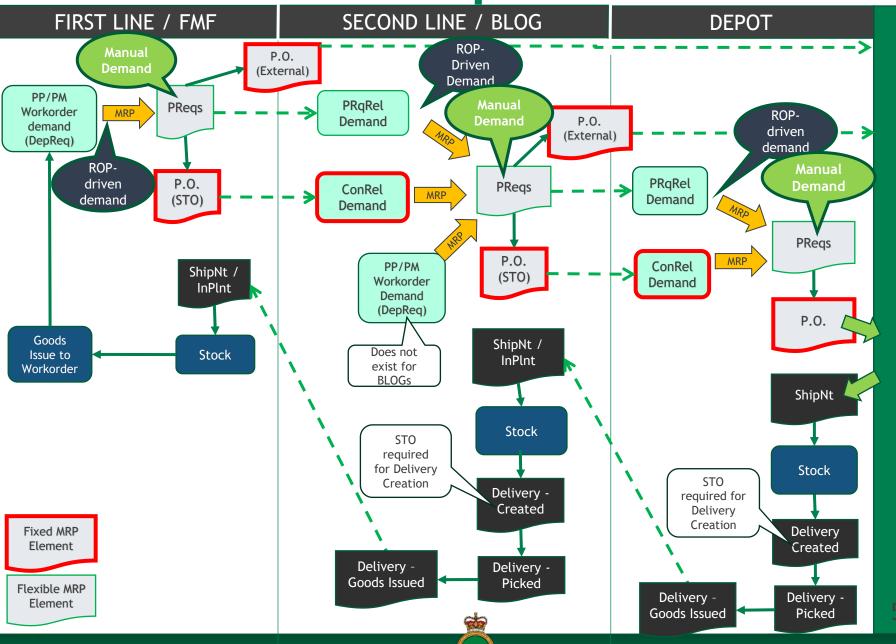
### **DSC Process Steps Across Lines of Supply-Simplified**

LOCAL WAREHOUSES/PUKS

#### **DEPOTS/DISTRIBUTION CENTERS**



### **DSC Process Steps within DRMIS**



### **DSC Roles/Actors**

#### Governance

- Senior Designated Official >ADM(MAT)
- Strategic Joint Staff
- Level One Advisors

#### Materiel Managers

- Technical Authority (TA)
- Supply Manager (SM)
- Procurement Authority (PA)
- Record Control Officer (RCO)
- TARCO
- Central Data Manager (CDM)
- Lead Materiel Managers (local)
- DQA Technical Inspection

#### **Materiel Custodians**

- Supply Officer
- Materiel Control Officer
- MRP Controller
- Systems Control Officer
- Warehouse Manager/Supervisor
- Warehouse Operator
- Procurement Officer (Local)
- Technical Inspector (BWU and D)
- Local Supply Chain Coordinator

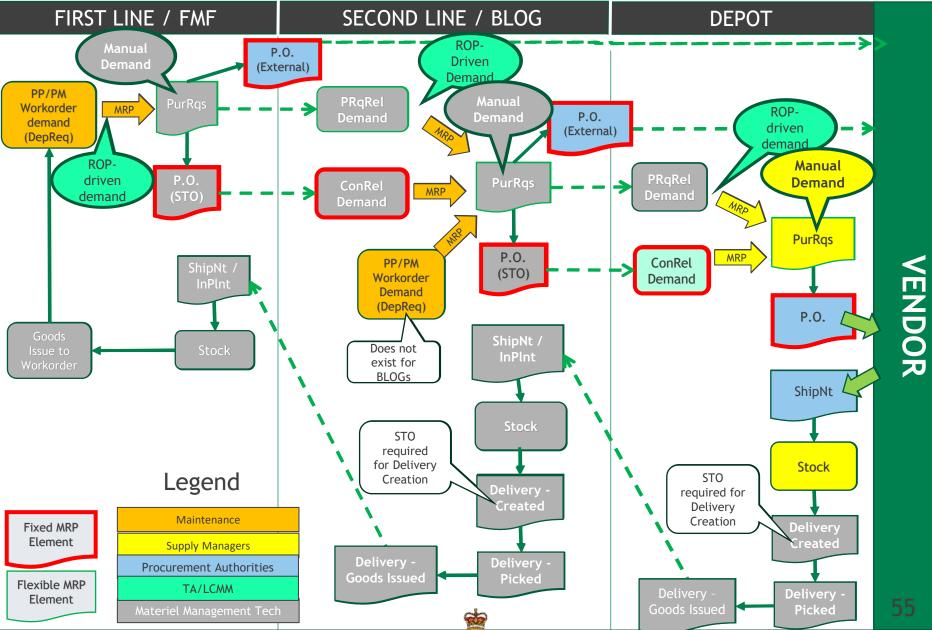
#### **Materiel Users**

- Maintainers
- Operators
- Account Holders
- QETE
- NETE
- AETE
- FMF
- 202 Workshop





### DSC Process Steps within DRMIS - PRIMARY DSC Roles Overlay





## **Activity 3-1**

Join at slido.com Event code: DSC





## SLIDO #3-1: The Importance of DSC Attributes

What are the Top 3 DSC attributes you consider to be the MOST important?

- A) Predictability/Stability: minimal variability in processing times and minimal churn in demand and supply objects, dates and quantities minimization of this factor will lead to predictable deliveries.
- **B)** Throughput: The velocity of information, demands and materiel through the Supply Chain high velocity serves to maximize service levels
- **C) Optimal Service Levels:** Optimization of demand turnaround time considering available finances/operational criticality
- **D) Optimal Inventory Levels:** Levels are neither tool high nor too low. Inventory is in place in the anticipated area of demand (i.e. the right place)
- **E)** Data/Information Accuracy: Definitions are agreed to by all organizations and data/information is error free and complete
- **F)** Responsiveness/Agility: Speed of response to demand changes (e.g. points of demand, quantities, dates, etc) and the ability to anticipate change patterns and trends

ANSWER: No Correct Answer. This SLIDO is intended to demonstrate the importance of having baseline KPIs to enable the observation of trends and measured levels of performance against established targets so as be able to improve DSC performance

## Module 3G - DSC Business Execution MAIN TOPICS

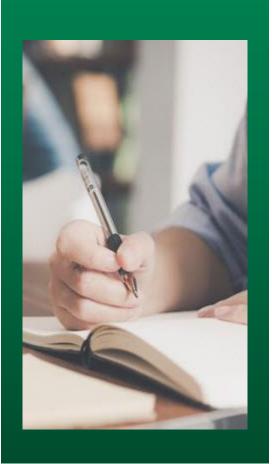
- A. Core Supply Chain Concepts, Goals and Operation
- B. Integration in the DSC
- C. Materiel Requirements Planning (MRP)
  Concepts
- D. Roles & Responsibilities
- E. IT Systems & Tools
- F. Enabling the Smooth Flow of Data and Materiel





## Learning objectives

## Module 3 – DSC Business Execution Section B. Integration in the DSC



At the end of this Section, you will be able to:

- Define Integration and list the types of Integration
- Explain that the DSC needs to be Integrated by Design and not by Consequence and why
- Elaborate on the benefits of Integration
- Identify the key integration points between MM and PM



## VCDS Open Letter to L1s (Oct 2020)

We need to demand more integration; to be stitched up later. They'll do that? Folks, we are they and we have the watch.

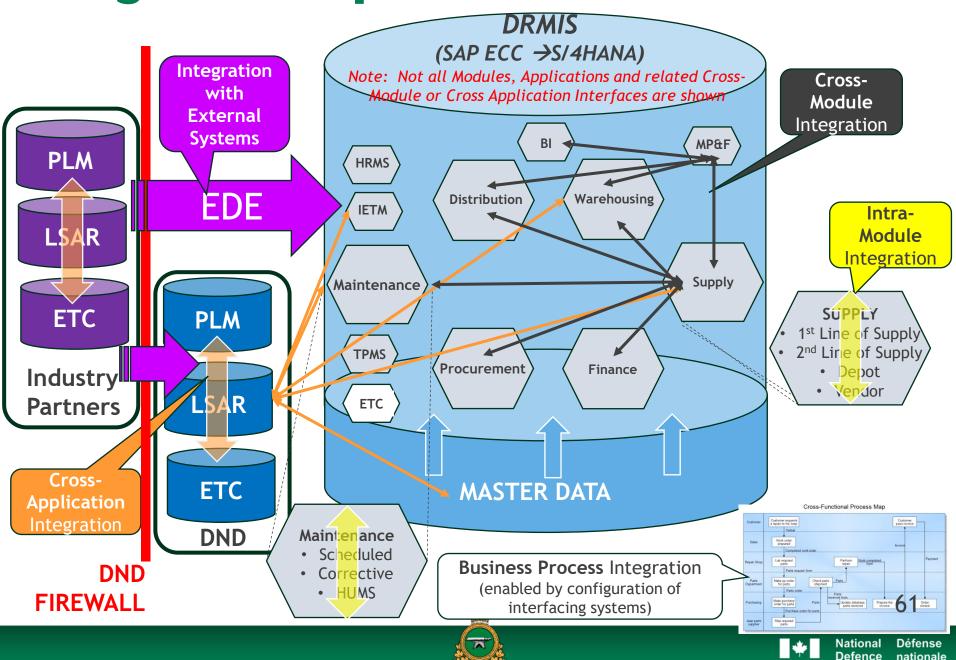
Integration shall become increasingly THE central HLMR way that may may make the watch.

Of systems into a coherent CAF combat system that can see, revognize and exploit across boundaries. And if that many that buying the integration means one less their can be acquired. Then so be it. If we contained lierduin a better version of our connected, and sustainable CAF fishting system.

wot by Colheque a Pan Domain CAF by design and upon the major of the out one we design and to enjoy more, see the bigger picture more clearly and drive outroner.



## Integration Requirements within the DSC



nationale

## **Benefits of Integration**

- ✓ Information is readily shared between business processes/DSC actors
- ✓ Improved Agility and Efficiency
- √ Trusted Data (i.e. Accurate and Complete)
- ✓ Reduced IT investment and costs
- ✓ Enables Automation of some Business Processes
- ✓ Improved motivation/sense of accountability
  Without integration the opposite of the

above will be realized.



## Key Integration Points between Supply (MM) and Demand (PM)

**Supply Demand Integration** 

MP&F to feed MM with anticipated demand:

- Planning Parameters (ROPs etc.)
- Treatment of Sporadic and Intermittent Demand
- Supply re-distribution and repair recommendations

MP&F PMF

EXECUTE

(SDI)

PMF transforms
transactional data
from PM/MM into
KPIs and other health
indicators to enable
performance-based
decision making and
for use by MP&F

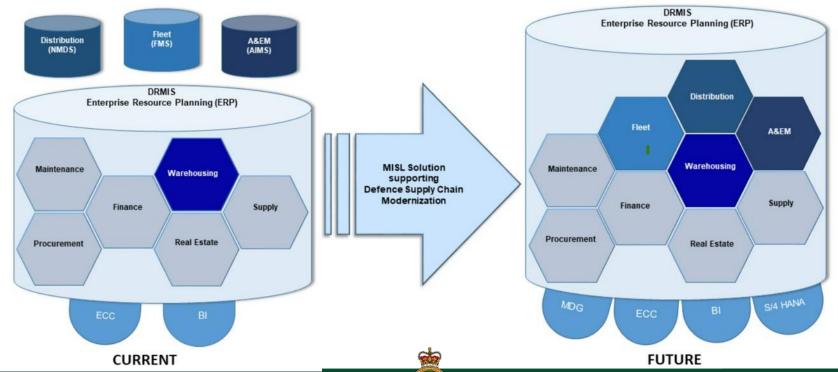
- MRP Responds to various sources of <u>actual demand</u> AND receives and responds to <u>anticipated demands</u> from MP&F
  - Responds to direct procurement requirements (text buys)
    - ATP determines which demands get satisfied first
      - Both MM and PM data can be viewed to provide an integrated view





## Modernization & Integration of Sustainment and Logistics (MISL)

MISL is an Enterprise Modernization Initiative (EMI) part of the Defence Resource Business Modernization (DRBM) Program to improve effectiveness and efficiency of the Defence Supply Chain (DSC). As part of this modernization, MISL will **integrate** functionality of stand-alone logistics systems (NMDS, FMS, AIMS,) and enhance current DRMIS functionalities into a robust, **integrated SAP ERP for Warehousing** and Distribution (W&D) within the Defence Supply Chain (DSC).





## **Activity 3-2**

Join at slido.com Event code: DSC





### **SLIDO #3-2:**

SAP is promoted for its built-in cross-module integration; however, the actual level of integration is a function of set-up. For DRMIS ECC, which of the following are TRUE when it comes to integration between PM and MM?

- A) The requirement date in supply documents is the same as that in Work Orders
- B) It is clear from supply demands which are for vehicles that are grounded.
- C) The priority of a supply demand triggered by a maintenance work order is taken directly from the priority in the work order.
- D) The supply system is set-up to distinguish between the relative importance of work-order demands (e.g. one required to support a deployed mission vs one for a ROP).
- E) Pand Dara TRUE
- (F) Is the correct answer. All are FALSE indicates the need to improve integration within DRMIS so that the ULTIMATE benefit can be realized the Right Part is delivered for the most important requirement in a timely fashion.



## Module 3G - DSC Business Execution MAIN TOPICS

- A. Core Supply Chain Concepts, Goals and Operation
- B. Integration in the DSC

C. Materiel Requirements Planning (MRP)
Concepts

- D. Roles & Responsibilities
- E. IT Systems & Tools
- F. Enabling the Smooth Flow of Data and Materiel







## Learning objectives



### Module 3 – DSC Business Execution Section C. Materiel Requirements Planning (MRP) Concepts and Special Topics

At the end of this Section, you will be able to explain:

- The difference between MRP and ATP
- What constitutes a demand vs supply and types
- How MRP works at a high level including how it schedules to satisfy demands
- MRP Areas and Lines of Supply

### What is Materiel Requirements Planning (MRP)?



MRP is a capability within SAP ECC that enables the system to *maintain an equilibrium* between demand and supply. It attempts to efficiently utilize inventory and deliver the right product on time.



When demand exceeds supply, MRP will create Order Proposals, usually in the form of PReqs (Purchase Requisitions)

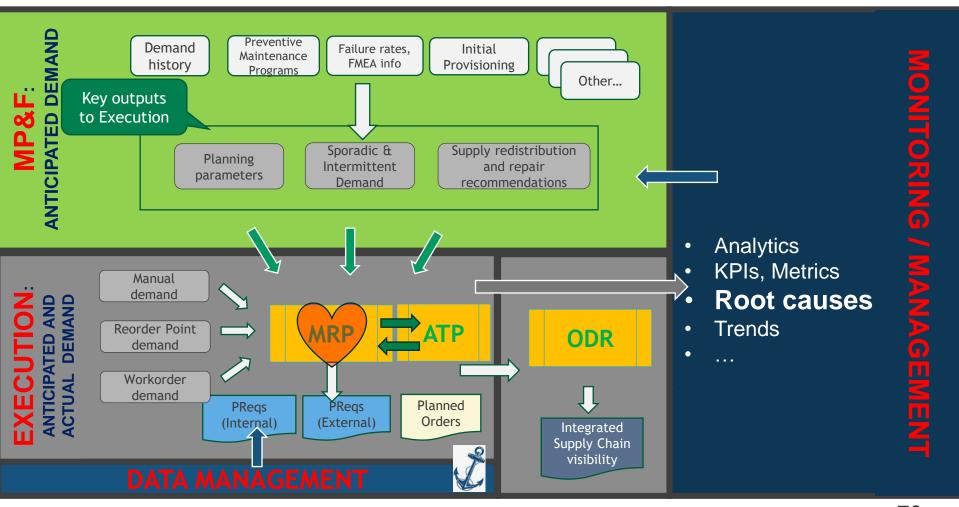


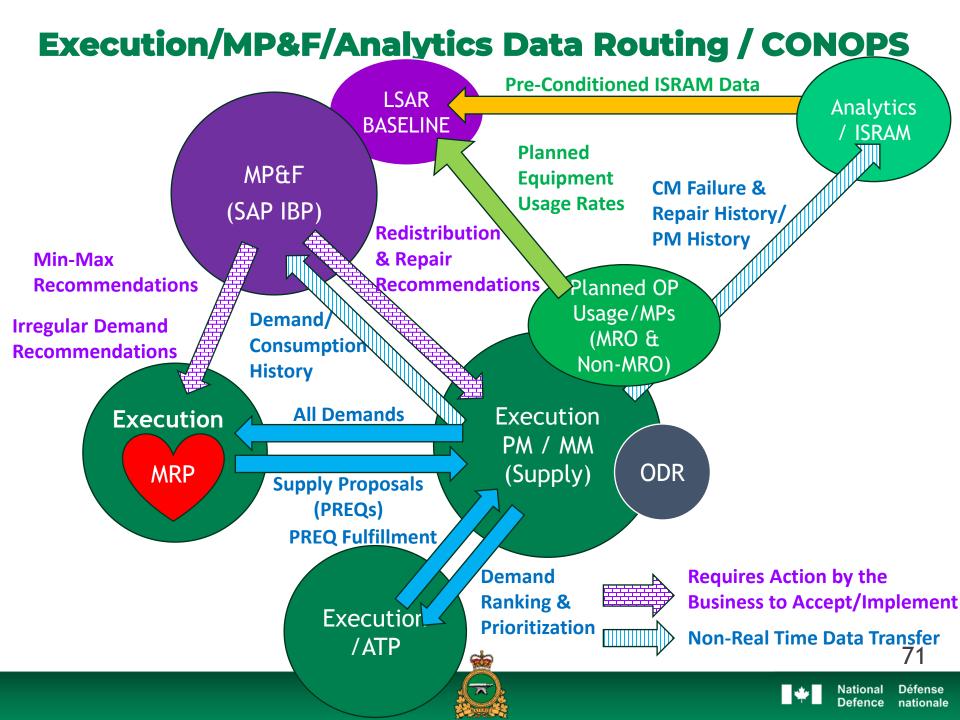
When supply exceeds demand, MRP will attempt to delete the excess supply elements

#### **NOTES**

- MRP runs <u>at least</u> once a day as a batch job
- When demand quantities or dates change, MRP will attempt to make changes to the corresponding supply object

## Introduction: Core Supply Chain Concepts, Goals and Operation A Defence Supply Chain Model





## **Terminology: Demand vs Supply**

**DEMAND:** Any request for a materiel that needs to be processed, that may result in the creation of a corresponding supply.

**Actual Demand:** One which, when issued, will immediately satisfy the demand.

Type of demand	1 <sup>st</sup> line/FMF	2 <sup>nd</sup> line/BLOG	Depot
PM workorders	Х	Х	
PP workorders		Х	
Manual	Х	Х	Χ
Ships - deployed		Х	
Internal Preqs/STOs	Х	Х	
(originator)			

Anticipated Demand: One which is in advance of the creation of an Actual Demand. This demand type permits the pre-positioning of materiel so that fulfillment rates are substantially increased when the actual demand is eventually created.

Note: PIRs are not currently used at DND but may have a future use

Type of demand	1 <sup>st</sup> line/FMF	2 <sup>nd</sup> line/BLOG	Depot
Reorder Point (min-	Х	Х	Х
max)			
Forecast (PIRs)	Х	Х	Х

**SUPPLY:** Stock and any incoming receipt into stock is considered as being supply. Created automatically by MRP, other system processes or created manually.

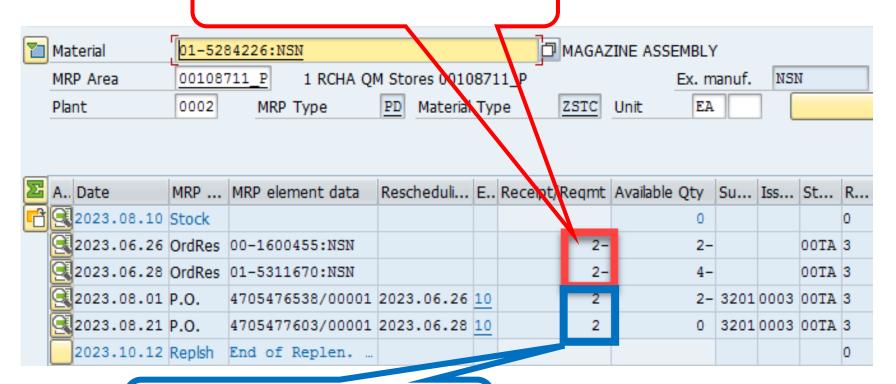
#### Common forms of supply:

- Quantities in stock
- Purchase Requisitions (PReqs)
- Stock Transport Orders (STOs)
- Purchase Orders (P/Os)
- Schedule Lines (from Scheduling Agreements – rarely used by DND)
- Shipping notifications
- Planned Orders not currently used, but may have a use in future Materiel Planning & Forecasting (MP&F)

Note: The output of repair workorders are also considered by ECC as supply (e.g. when items are being returned from R&O contracts)

## **Demand vs Supply in Transaction MD04**

Demand = Negative Value



Supply = Positive Value



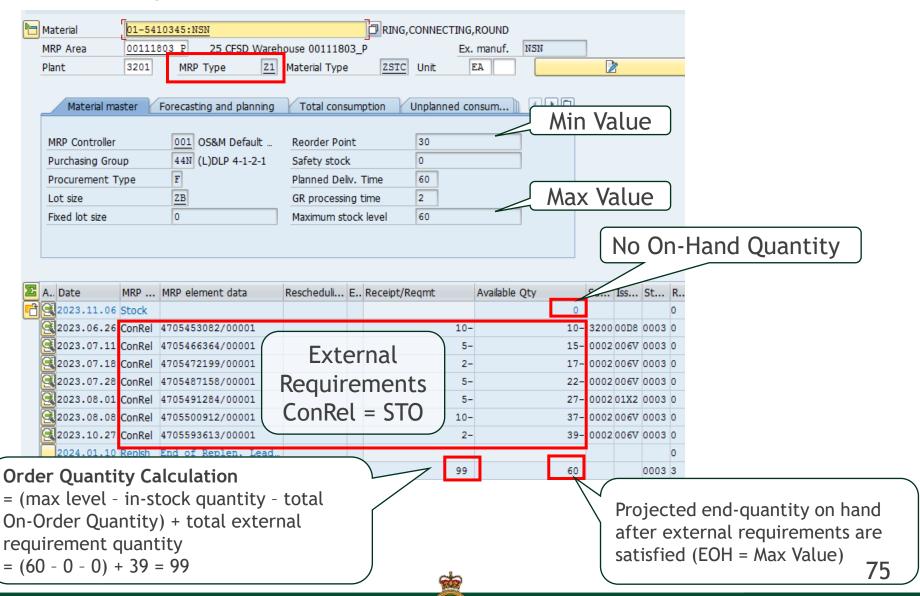
## **MRP Types**

- PD Standard MRP Type
  - No min or max value
- Z1 MRP Type for Reorder Points with External Requirements (Min/Max)
  - has a characteristic that PD does not have: the ability to pre-position materiel in advance of actual demand
  - o it does this by reacting when the inventory quantity for an item drops below its Reorder Point (i.e. "min") but will also have visibility to other demands when calculating a replenishment quantity.
- ND No planning





## **MRP Type = Z1 Example**





## **Activity 3-3**

Join at slido.com Event code: DSC





## SLIDO #3-3: Confirm Understanding of Z1 MRP Type

#### Home Inventory Example:

In your home pantry you want a min/max of 2/4 bags of sugar, and the level drops to 1 bag, but you need 5 additional bags for an upcoming event. If your household pantry inventory was managed by a Z1 MRP type how many bags of sugar would be ordered?

- a) One (1)
- b) Four (4)
- c) Eight (8)
- d) Nine (9)

#### **Correct Answer:**

(c)  $\{(Max - Quantity in Stock - on-order quantity) + External Requirements\}$ =  $\{(4 - 1 - 0) + 5\} = 8$ .

If MRP Type = PD (i.e. no min or max value) then answer (b) would be correct:

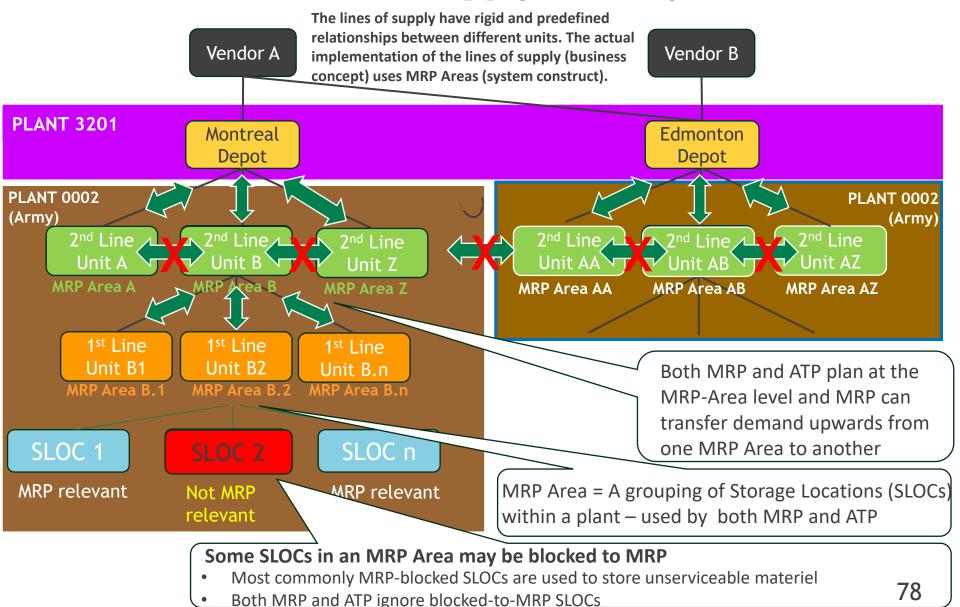
{Demand - (Quantity in Stock + On-Order)} =  $\{5 - (1 + 0)\} = 4$ 







#### MRP Areas and Lines of Supply – Use by MRP and ATP







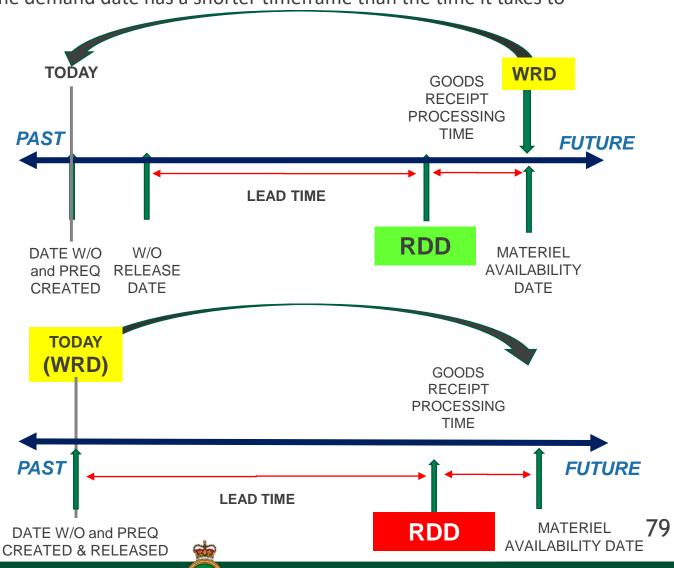
## Why WRD and RDD are Mis-Aligned in ECC

MRP will attempt to schedule Order Proposals in time to meet the demand date, but this is not always possible (e.g. when the demand date has a shorter timeframe than the time it takes to

obtain the material)

Backwards
Scheduling
(E.G. Preventive
Maintenance)

Forward
Scheduling
(E.G. Corrective
Maintenance)



### What MRP Considers in its Calculations

- ✓ All demand elements for a given MRP Area (serviceable material only)
- ✓ All Supply elements for a given MRP Area (serviceable material only)
- ✓ Stock types
- ✓ Master Data:
  - The lead time of the materiel
  - The MRP Type
  - o {Other elements}
- ✓ ECC configuration of MRP parameters

- X Quantities committed (or not) by ATP
- **X** IMA Code and any other custom fields
- **X** Whether or not a materiel is batch managed or serialized
- **X** The priority of the demand
- **X** The priority of supply objects
- **X** MRP does not carry over supply priorities from one Supply Chain level to another

#### **Important Notes:**

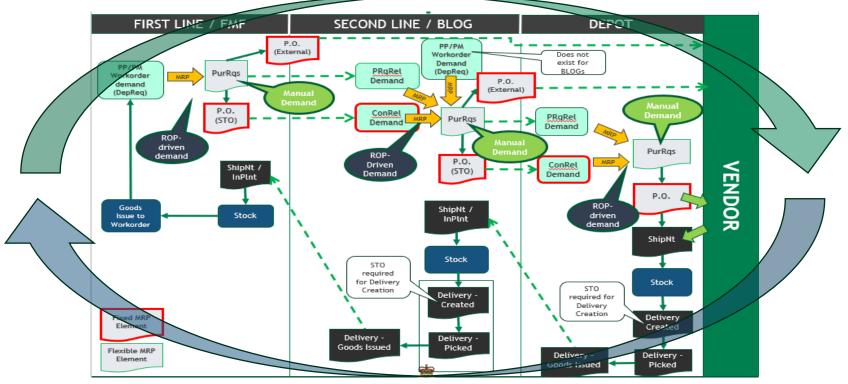
- Some consider the inability of MRP to "pass on" workorder priorities to supply, or even supply priorities from one supply echelon to another, as being an inadequacy.
- This is a misunderstanding of MRP's purpose. SAP provides another elegant and complementary tool ATP (Available to Promise) to provide for the capability to distribute material to the most important sources of demand.



## **MRP and ATP are Complementary**

MRP's function is to get materiel into stock.

ORDER MANAGEMENT: Main Role - Materiel Requirements Planning (MRP)



ORDER FULFILLMENT: Main Role - Available to Promise (ATP)

ATP's function should be to direct stock to the most critical operational demands first.

Note: Order proposals created by MRP are not hard-linked to the source of demand.

- SAP uses a technique called "Pegging" to match supply to demand.
- Pegging should be used by ATP to determine the source and importance of the demand. Materiel can then
  be distributed then by demand importance.





# Module 3 Question & Answer (Part 1)

Join at slido.com Event code: DSC





## **Module 3G - DSC Business Execution MAIN TOPICS**

- A. Core Supply Chain Concepts, Goals and Operation
- B. Integration in the DSC
- C. Materiel Requirements Planning (MRP) Concepts
- D. Roles & Responsibilities
- E. IT Systems & Tools
- F. Enabling the Smooth Flow of Data and Materiel





## Learning objectives

# Module 3 – DSC Business Execution Section D. Roles & Responsibilities



At the end of this Section, you will be able to:

- Provide an overview of the different roles involved in the DSC
- Identify key materiel manager actors and describe their main responsibilities





## **Applicable Definitions** (from the SAM)

- **Roles:** functions performed by someone in a particular situation, process, or operation:
  - are the standardized grouping of tasks and responsibilities assigned to individuals in order to carry out specific functions on behalf of the organization
- **Responsibilities:** something that one is required to do as part of a job, role, or legal obligation
- Authority: the legal right to make decisions, transmit intentions to subordinate commanders and impose one's will on subordinates



#### **Levels of DSC Roles**

#### Governance

ADM(Mat) is the SDO for DND/CAF as per Treasury Board Directive for Materiel Management and has functional authority over:

- Materiel acquisition & support, including divestment
- Materiel management and inventory management, including write-off
- Materiel assurance
- Procurement & Contracting
- Controlled Goods
- Project Management policy-held jointly with VCDS

#### **Materiel Managers**

Within the DSC Materiel Management includes the decision-making activities necessary to Plan, Acquire, Position, Maintain and Divest of materiel throughout the materiel's lifecycle. A Materiel Manager is a person or organization charged with identifying and coordinating materiel requirements, technical specifications and other elements of life cycle management.

#### **Materiel Custodians**

Materiel Custodians are the personnel or organizations charged with the custody, security and stewardship of materiel. Materiel custodians have the materiel physically within their storage locations and warehouses and are generally responsible for the safe keeping, accountability, distribution and reporting of that materiel until it is issued for use or actioned for divestment.

#### **Materiel Users**

Materiel Users are the organizations and individuals who either hold and operate military materiel assets or otherwise consume materiel during routine operations.







## **Activity 3-4**

Join at slido.com Event code: DSC





### **SLIDO 3-4: Specific DSC Roles**

## Which DSC role(s) is formally defined in the Supply Administration Manual (SAM)?

- a) Supply Manager
- b) Supply Technician
- c) Life Cycle Materiel Manager
- d) Technical Authority
- e) Procurement Authority
- f) None of the above

Correct Answer is: (a), (d) and (e)





### **DSC Roles within Levels**

#### Governance

- Senior Designated Official
   ADM(MAT)
- Strategic Joint Staff
- Level One Advisors

#### Materiel Managers

- Technical Authority (TA)
- Supply Manager (SM)
- Procurement Authority (PA)
- Record Control Officer (RCO)
- TARCO
- Central Data Manager
- Lead Materiel Managers (local)
- DQA Technical Inspection

#### **Materiel Custodians**

- Supply Officer
- Materiel Control Officer
- MRP Controller
- Systems Control Officer
- Warehouse Manager/Supervisor
- Warehouse Operator
- Procurement Officer (Local)
- Technical Inspector
- Local Supply Chain Coordinator

#### **Materiel Users**

- Maintainers
- Operators
- Account Holders
- QETE
- NETE
- AETE
- FMF
- 202 Workshop





## **Responsibilities and Main Tasks for Key Materiel Management Roles**

Responsibi	lities/Tasks	Technical Authority (TA)	Supply Manager (SM)	Procurement Authority (PA)
Responsibilities		<ul> <li>materiel is available for ops</li> <li>set tech specs and standards</li> <li>manage configurations</li> <li>provide technical advice</li> </ul>	materiel and equipment to ensure the right materiel is in the right location at the right time in	<ul> <li>execute procurement activities in accordance with the direction and guidance provided within the Procurement Administration Manual (PAM)</li> <li>enable appropriate materiel management and custodial management after procurement.</li> </ul>
	Materiel Planning	MI, MP&F (Anticipated Update)	MP&F (Max and Min levels depots and throughout DSC for all centrally managed materiel), MI	MP&F (Budgeting perspective)
	Acquisition	Technical Data Package, FFF	Positioning, procuring (with PA), ASNs, discrepancy management	Ensuring materiel can be received by the depot, PAM Procurement activities
Key Tasks	Materiel Management	Repair authority, shelf life, CFTOs, Serial # tracking, obsolescence	Movement of restricted items, holdings review, dormant stock, High Priority Requests (HPRs)	Dues in, ASN, discrepancy management, proper clauses Note: Procurement must be done in DRMIS MM Module, using the correct Account Assignments
	Maintenance		Contracts, SNAPS, HPRs/Op Defs	NIL
	Divestment	1303, 4001 Forms, Analysis	Analysis, Action	NIL



SAM Chapter 1.3 Annex B Technical Support Guide Appendix 1-4-A



## Module 3G - DSC Business Execution MAIN TOPICS

- A. Core Supply Chain Concepts, Goals and Operation
- B. Integration in the DSC
- C. Materiel Requirements Planning (MRP)
  Concepts
- D. Roles & Responsibilities
- E. IT Systems & Tools
- F. Enabling the Smooth Flow of Data and Materiel





## Learning objectives

## **Module 3 – DSC Business Execution Section E. IT Systems & Tools**

**Top DSC IT System Tools** 

spread of usage (i.e. used by more than

DAEBM - Christian Cecil

MEPM - LCdr K. Sexton

DSCO - Eric Belisle

#### **Tool Name**

- 1) Outstanding Demands Report (ODR)
- 2) DSC Dashboard/SC Control Tower 3) Product Lifecycle Management/
- Canadian Government Cataloguing System (PLM/CGCS)
- 4) Scaling Tool/OMEGA PS (LSAR) Analyzer 5) DRMIS Project System Senior Review Board (SRB) Slides Report
- 6) Graphical Work Order Scheduler (GWOS)
- 7) Various EIE/EDE's

DMPP- Andy Masschelein DPMSO - Guy Cadrin

RCN/MARPAC - Bill Schulte DAEPM - Christian Cecil MEPM - Dany Ouellet

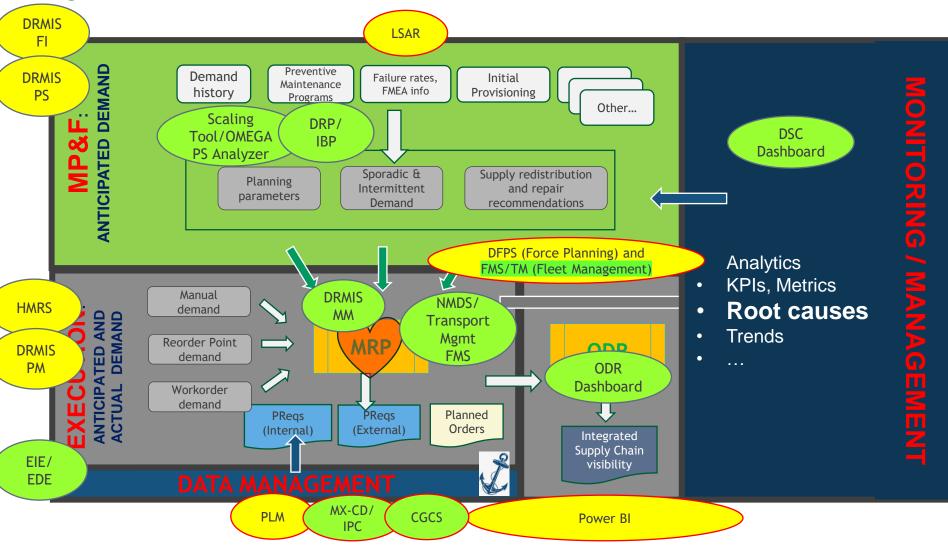
At the end of this Section, you will be able to:

- Describe that the DSC involves more than just an ERP and identify key DSC enabling systems
- Explain how the ODR can be employed as a critical tool for key materiel managers





## System Tools in the DSC and the DSC Model



Bubbles identify IT Systems and Tools. Light green bubbles are the most used by the DSC community of practice.

## **Top DSC IT System Tools**

#### Based on:

- spread of usage (i.e. used by more than one CoP)
- criticality of function provided.

<b>Tool Name</b>
------------------

- Outstanding Demands Report (ODR)
- 2) DSC Dashboard/SC Control Tower
- Product Lifecycle Management/ Canadian Government Cataloguing System (PLM/CGCS)
- 4) Scaling Tool/OMEGA PS (LSAR) Analyzer
- 5) DRMIS Project System Senior Review Board (SRB) Slides Report
- 6) Graphical Work Order Scheduler (GWOS)
- 7) Various EIE/EDE's
- 8) Salary Forecasting Tool (SFT)

#### OPI

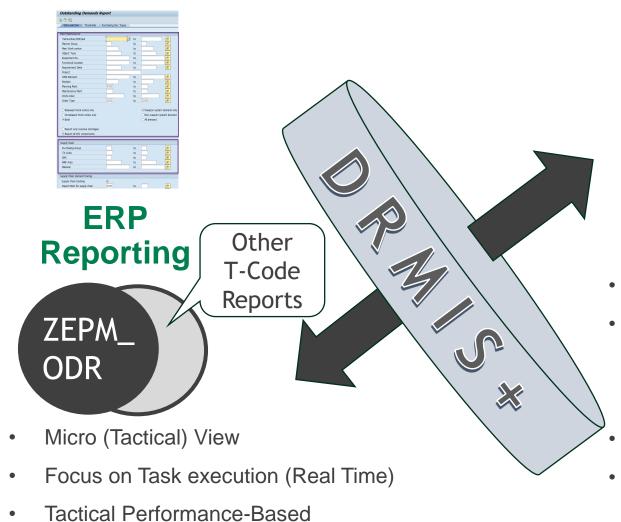
- DAEBM Christian Cecil
- DSCO Eric Belisle
- MEPM LCdr K. Sexton

- DMPP- Andy Masschelein
- DPMSO Guy Cadrin
- RCN/MARPAC Bill Schulte
- DAEPM Christian Cecil
- MEPM Dany Ouellet
- Unknown





#### **ERP Reporting vs Enterprise Dashboards/Analytics**



Tools/Dashboards (for Working Level)



# Enterprise Dashboards/ Analytics

- Macro (Strategic) View
- Reveals historical **Enterprise**systemic "pain points" and
  trends
  - Tailored KPIs and Metrics
  - Enterprise Performance
    (Executive/Manager/Fleet
    Level) 95



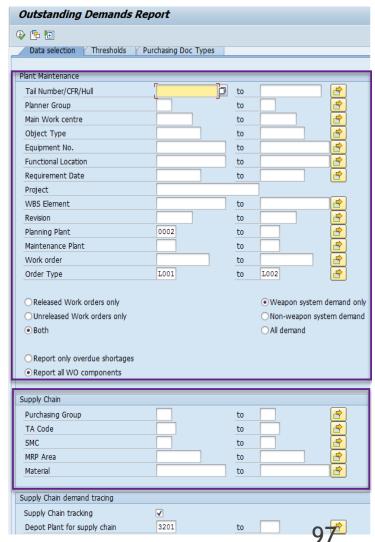
## **ZEPM\_ODR vs Other KEY DRMIS T-Code Reports**

Γ-CODE	TITLE	DESCRIPTION	ZEPM ODR*		
E36	CFR	Provide list of Fleet Equipment. Equipment data includes general data, serial number, Licence Plate.	YES		
Н08	DRMIS EMR	Provide list of Equipment (EMR). Equipment data comprises general data, serial number data, location data.	YES		
W39	RMA W/O (Work Center)	Provide external repair Report of type R01 & R02, by Work Center.	YES		
√B25	RESERVATION	Provide Report of Depots Reservations, (Manual Dues-in).	YES		
MB51	DEPOTS/RMA HISTORY	Provide Report of Transactions History for Depots (3201), and Repair Material Account (1000).	NO		
MB51	USAGE HISTORY	Provide Report of Units Work Orders Usage.	NO		
MB52	STOCK ON HAND (SOH)  Provide Report of Warehouse Stocks of Material on hand. Give an overview of the stock balances across different Plants and SLoc for a selected material. It also displays the status (unrestricted, blocked)		YES		
MB5T	STOCK TRANSFER ORDER Provide Report of Stock in Transit (STO), To view the stock in transit in various statuses or (STO)		YES		
ME2N	PURCHASE ORDER (CONTRACTS)	Provide Report of Purchase Orders of goods, status and cost from a specific Suppliers			
ME5A	PURCHASE REQUISITIONS	Provide Report of Purchase Requisitions, Customer Demands (PDO), Public Service Procurement Canada Orders (PSPC), and Recommended Order Buy (ROB).	YES		
MIR5	INVOICES	Provides Report of Invoices from Purchase Orders.	NO		
ZE_ME55	COLLECTIVE RELEASE OF PURCHASE REQUISITIONS	Provide Report of Collective release of Purchase Requisitions.	YES		
ZEIWBK	RMA WORK ORDER (SLoc)	Provide external repair Report of movement type 261	YES		
ZEMM_AGED_P	OPURCHASE ORDER (EDD)	Provide Report of Purchase order Estimated Delivery Date (EDD).	NO		
ZSUPSTRIP	DEPOTS MIN/MAX	Provides Report of Depots warehouse stock levels across different Plants and storage locations.	NO		
ZSUPSTRIP	DEPOTS MOVING AVERAGE PRICE	Provide Moving Average Price (MavgP), after each acquisition, average unit price is recomputed by adding the price of acquired units to the price of units in inventory and dividing by the new total number of units.	NO		
ZSUPSTRIP	DEPOTS SHELF-LIFE EXPIRATION DATE	Provide Report of Depots Shelf-Life Expired items.	NO		



## ZEPM\_Outstanding Demand Report as a Key Integration Tool for Materiel Managers

- The ZEPM\_ODR is a <u>standard</u> DRMIS report that reflects live DRMIS data and enables DSC Actors to:
  - know the status of PReqs/POs regardless of the source of the demand
  - investigate the causes of 20+ different potential bottlenecks in the DSC
  - in many cases take immediate action to remediate bottlenecks including prioritizing actions by importance (e.g. operational impact)
- It is the only DRMIS report that:
  - matches supply to workorder demand
  - is capable of navigating through the Defence Supply Chain (and all the way back) to trace a 1<sup>st</sup> Line demand to where the fulfillment of the demand currently lies
  - is intended to be used by both the Maintenance and Supply communities
    - provides a common view of the same data
  - · Capable of determining the various sources of demand





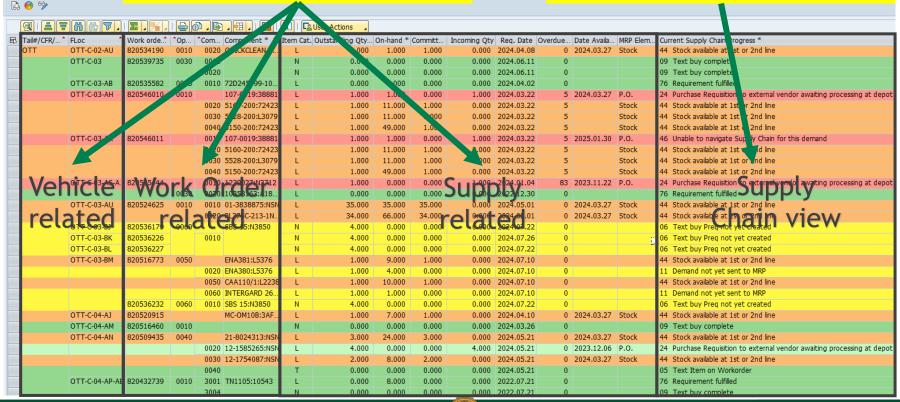
## **ZEPM\_ODR and Integration**

The ODR integrates Supply and Demand elements using "pegging"

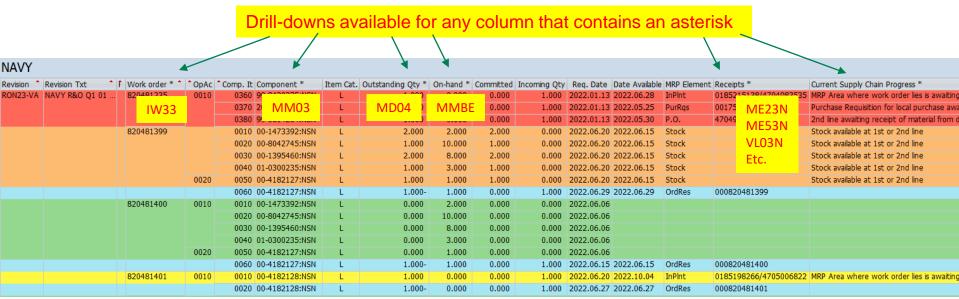
CROSS-MODULE INTEGRATION
(Horizontal)
Integration of data from various
areas of ECC for a given MRP
Area

Display ODR: SAMPLII

INTRA-MODULE INTEGRATION
(Vertical)
Bird's eye view drawn from
different MRP Areas that span the
Supply Chain



### **Drill-Down Capability/Colour Coding in ZEPM\_ODR**





#### A shortage exists

The requirement has been fulfilled.

The requirement date is in the future and the supply is projected to meet the requirement date/quantity

#### A future shortfall condition exists

These relate to negative quantities defined for components (items to be returned to stock).

The outstanding quantity equals the committed quantity

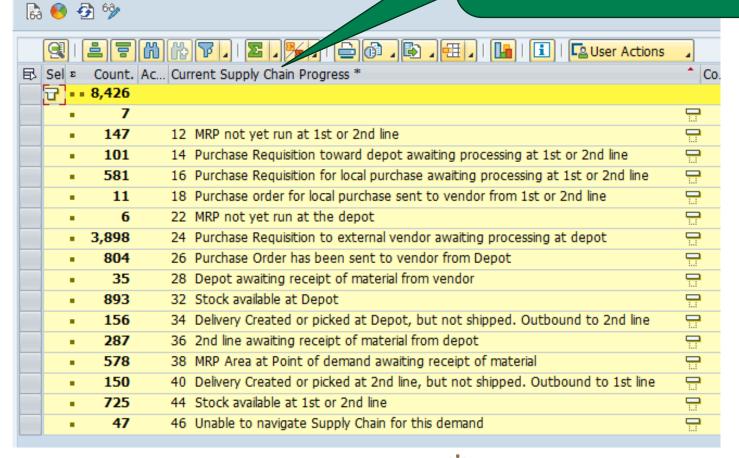




### **ZEPM\_ODR View of the Defence Supply Chain**

Double-clicking on the "Current Supply Chain Progress" column displays the navigation path from 1st to 2nd line to the Depot

#### Display ODR: SUPPLY MANAGERS 44\*



#### **ZEPM\_ODR Messages and Actions by DSC Actors or Roles**

									Material		
000.84	Supply	Supply Managers (Released PREQs)	NDQAR/ DQA	Procurement	D		FRAT	Donat	Management		MRP
ODR Messages 05 Text item on Workorder	Manager	(Released PREQS)	DQA	Authority	Buyer	TA	EMT	Depot	Actor	Actor	controller
06 Text buy Preg not yet created											
07 Text buy Preq roct yet created				LOCAL (Army)	NAVY						
08 Text buy P/O created				LOCAL (Army)	NAVY						
09 Text buy P/O created 09 Text buy complete				LOCAL (Amily)	10.001						
10 Stock available at point of demand											
11 Demand not yet sent to MRP											
12 MRP not yet run at 1st or 2nd line											
14 Purchase Requisition toward depot awaiting processing at 1st or 2nd line											
16 Purchase Requisition for local purchase awaiting processing at 1st or 2nd				LOCAL							
line				2007.2							
18 Purchase order for local purchase Order exists 1st or 2nd line				LOCAL							
20 Stock Transfer Order awaiting processing at 1st or 2nd line											
22 MRP not yet run at the depot		DO NOT RELEASE PREQS (impact on MRP)									
24 Purchase Requisition to external vendor awaiting processing at depot		DO NOT RELEASE PREQS (impact on MRP)									
26 Purchase Order to vendor exists at Depot		RELEASE PReqs WHEN									
, , , , , , , , , , , , , , , , , , , ,		GOODS RECEIPT IS IMMINENT									
28 Depot awaiting receipt of material		PREQS REQUIRE RELEASE									
29 Awaiting non-standard receipt at Depot		PREQS REQUIRE RELEASE									
30 External P/O received but is in quality inspection at the Depot		PREQS REQUIRE RELEASE									
32 Stock available at Depot		PREQS REQUIRE RELEASE					FUTURE?				
34 Delivery Created or picked at Depot, but not shipped. Outbound to 2nd line											
36 2nd line awaiting receipt of material from depot											
37 Awaiting non-standard receipt at 2nd line											
38 MRP Area at Point of demand awaiting receipt of material											
39 MRP Area at Point of demand awaiting non-standard receipt											
40 Delivery Created or picked at 2nd line, but not shipped. Outbound to 1st											
line											
42 Material received but is in quality inspection at 1st or 2nd line				LOCAL							
44 Stock available at 1st or 2nd line											
46 Unable to navigate the supply chain for this demand											
51 Internal R&O workorder in progress											
52 External R&O workorder in progress											
76 Requirement fulfilled											
99 Not relevant to supply chain – not a demand.											

Colour coding: New messages - 2024 March release

**Action:** 1) solving the issue in the system or, 2) directs that action be taken or, 3) the person who has responsibility

Monitor = all/any activities not related to "Action". It may include analysis, troubleshooting and any rectification measures to be taken.

Provides assistance - as required, case-by-case

101



#### Supply Manager Use Cases (enabled by ZEPM\_ODR)

#### As a Supply Manager I need to:

- be able to work with current (live) transactional data
- know the source, type and importance of a specific demand (e.g. required for ops)
- know what bottlenecks may exist that need action on my part to resolve
- have available all relevant information to assist in making a decision to release a Preg in a timely fashion. This includes:
  - information pertaining to the source and importance of the demand which includes:
    - Whether a vehicle or aircraft is grounded (and including specific aircraft, ship or vehicle#)
    - Days overdue (from the work order's requirement date)
    - The priority of the work order
  - know when my materiel is in available depot stock
  - the MMR's internal comments and technical details
  - **ERN-related** information
  - the IMA Code of the materiel
- be able to monitor overdue materiel and proactively address potential future shortages
- be able to seamlessly navigate among ECC transactions



### **ZEPM\_ODR Resources**

#### Help:

++DSC Support Desk - Centre de Soutien CAD@ADM(Mat) DSCO@Ottawa-Hull +LEMS DRMIS Helpdesk@ADM(Mat) DLEPS@Ottawa-Hull

#### **Points of Contact:**

AEPM: Christian Cecil

LEPM: Steve Cusson

MEPM: Dany Ouellet/Bill Schulte

#### **Training:**

- Currently limited to Supply Manager Course (Guest Lecture)
- ODR institutionalization is a key part of the SDI initiative

#### Other Resources:

- PPTs available on Request to the above PoCs
- User Manual: Not yet available, but is also part of ODR institutionalization



## Module 3G - DSC Business Execution MAIN TOPICS

- A. Core Supply Chain Concepts, Goals and Operation
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- C. Materiel Requirements Planning (MRP)
  Concepts
- D. Roles & Responsibilities
- E. IT Systems & Tools
- F. Enabling the Smooth Flow of Data and Materiel





## Learning objectives

# Module 3 – DSC Business Execution Section F. Enabling the Smooth Flow of Data and Materiel



At the end of this Section, you will be able to:

 Express, using key use cases, how to enable the smooth flow of data and materiel in the DSC





## **Activity 3-5**

Join at slido.com Event code: DSC





### **SLIDO #3-5: Demand Prioritization – Non-HPR Demands**

True or False - At the Depot level, non-HPR demands are satisfied in the order they are received regardless of the importance of the demand.

#### ANSWER: TRUE

- •The root cause of this is that for non-HPR items, Program Code related to ATP at the depot does not consider the importance of the demand when determining which demands are to be satisfied; rather, it fulfills demand by the earliest requirement date which essentially means that the earliest demands get satisfied first. This is often referred to as First In First Out (FIFO). So, for example, if two demands for an MMR are received, the first one for a RoP and a following one raised by an operational theatre, the RoP demand is automatically actioned first
- •A Business Requirement has been raised to revise the Program Code to take into consideration other importance factors (e.g. requirement to support intheatre or deployed operations, requirement to make an operational system serviceable, etc)



### Case Study 2/4: Inability of Depots to Ship Materiel that is In Stock

Restricted Items (previously IMA Code 1\*) require the approval of a Supply Manager or Technical Authority to release them

Other related root causes of this condition are:

- Unreleased PReqs cannot be converted to STOs.
- Depots can create Deliveries to ship materiel only against STOs, not Preqs.
- Although a system tool exists to identify (and release) PReqs in a timely manner (e.g., when stock exists) it does not have widespread use

**NOTE:** The ODR provides functionality that enables applicable actors to expeditiously resolve many of the root causes.







## Case Study 3/4: Inability to prevent external purchasing of materiel when stock already exists in DND

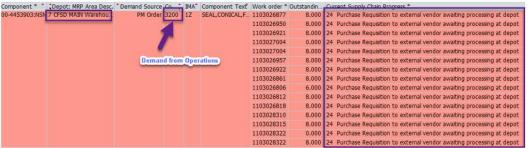
There are several permutations of this:

- Materiel is often purchased for common stock when, in fact, project stock exists within DND
- The reverse of the above
- Materiel is often purchased for a depot when another depot has stock
- Materiel is often purchased when repairable stock exists

<u>Root cause</u>: a simple lack of visibility to stock that may be available elsewhere in DND prior to initiating external procurement.

#### SDI: Example of information related to stock available elsewhere







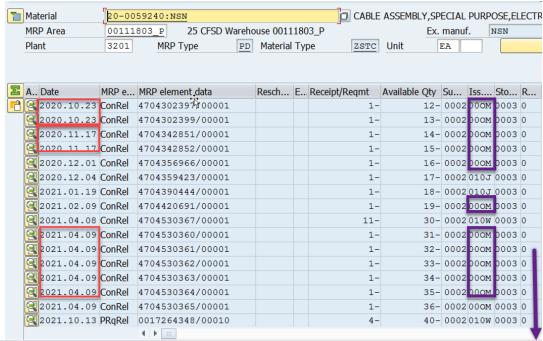


## Case Study 4/4: Inability to Consolidate Supply Objects as Demands Move Up the DSC

- Standard SAP has an out-of-the-box capability to perform period-based lot sizing.
- When this technique is used, multiple demands are consolidated into a single procurement object (a Preq)
- The consolidation of supply results in much fewer picks, packaging and goods issues and goods receipts transactions. In some cases, this could result in a 90% reduction of materiel handling and transaction costs.
   Root cause: The premature conversion of Preqs to stock transport orders prevents MRP from using period-based lot sizes.

#### Consequence of not using Period-based Lot-Sizing

- Multiple picks of the same materiel (or disaggregation is required post-pick)
- Requires multiple packages for the same materiel destined for a specific destination
- Multiple goods receipts required at receiving destination





## **Summary - Why Are We Here?**

- Foundational knowledge is key to the enablement of the DSC mission and vision
- The DSC exists both as a concept (e.g. model) and as a physical entity – both aspects are enabled by an ERP and associated applications to support military operations
- Properly configured DSC Tools, ensures compliance and the audit trail comes as a free by-product





## **Key Takeaways**

A. Core Supply Chain Concepts, Goals and Operation

The DSC at its core (concept plus enablement), is powered by an instance of an SAP-based ERP called DRMIS and what you do as DSC practitioners at the operational / tactical level have strategic implications.

B. Integration in the DSC

The efficient and effective operation of the DSC is greatly diminished without integration in all its forms: Intra-Module; Cross-Module; Cross-Application; and Business Process

- C. Materiel Requirements Planning (MRP) ConceptsMRP, which balances supply and demand, is the heart of a Supply Chain.
- D. Roles and Responsibilities

The DSC involves many actors that must work together within defined roles to enable the right materiel to be delivered to the right location, in the right condition, in the right quantity and at the right time.

E. IT Systems and Tools

The DSC is made up of many systems and tools – the Outstanding Demands (ZEPM\_ODR) report is the only DRMIS report that matches supply to workorder demand and is capable of navigating through the Defence Supply Chain while reflecting live DRMIS data.

F. Enabling the Smooth Flow of Data and Materiel

You are part of the DSC capability. Accurate Execution has downstream effects which makes YOU a critical enabler of Operational Effectiveness.

117

# Slido

## Module 3: Question & Answer (Part 2)

Join at slido.com Event code: DSC





## **Additional References/Information**

- Defence Supply Chain Governance Charter Version 3.0 (Jan 2020) Note: this is currently undergoing a major update
- VCDS Open Letter to L1s (Oct 2020)
- Modernization & Integration of Sustainment and Logistics Share Point
- Supply Administration Manual, 7.1 REPAIR AND MAINTENANCE OF MATERIEL, Annex A
- Technical Support Guide, Appendix 10-4-A Outstanding Demands Report





### **End of Module 3**







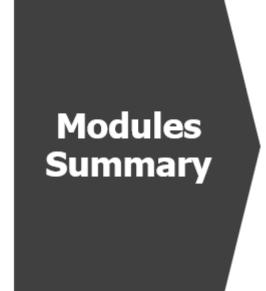


#### **DSC Business Acumen**

## Module 4 DSC Analytics



**Eric Belisle**Supply Chain Analytics Manager
DSCO 8





1. Government of Canada Direction



2. Departmental Policy



3. DSC Business Execution



4. DSC Analytics



5. Reporting



## Learning objectives

### **Module 4 - DSC Analytics**



At the end of this module, you will be able to:

- Identify what analytics is
- Identify data and what is required to produce analytics
- Explain DSC analytics products and know how to use them





## **Activity 4-1**

Join at slido.com Event code: DSC





## **Module 4 - DSC Analytics**

## **Main Topics:**

- 1. What is analytics
- 2. How analytics are built
- 3. How you can use analytics





## **Topic #1: What is Analytics**

In this stage of the module, we will cover:

- What defines analytics?
- The difference between reporting and analytics
- How does analytics apply within DND?





## What is Analytics?

[...] military leaders rely heavily on rational/logical models for planning and executing missions. Once the action starts, there may not be time to gather and analyze data in order to make adjustments to planned strategy. Intuitive decision making based on experience under time pressure is often the only alternative to making no decision at all.

## Crafting a Data-Driven Culture

To truly unlock the power of Business Analytics, it's crucial for organizations to cultivate a datadriven culture. This entails fostering an environment where data is seen as a strategic asset and decisions are guided by evidence rather than gut feelings.

By contrast, if you make a business decision to commit resources to a new project based on "gut feeling" and not on analysis of projected costs and benefits, you are likely to make some very expensive mistakes.

Willian Adkins, The Disadvantage of Mixing Decision Support Models



Go Deeper

See SAM 1.4 and DSC Analytics Strategy Link



### **Reporting VS Analytics**



#### **Standard ERP Reporting**

- Micro (Tactical) View
- Focus on Task execution
- Reporting scope is limited
- Tactical Performance



#### **Enterprise Analytics**

- Macro (Strategic) View
- Reveals Enterprise "pain points"
- Tailored KPIs and Metrics
- Enterprise Performance



## **DSC Analytics Integrated view**

- Enables Planning
  Task Prioritization
  Oversight (Where to focus)
- **Planning** Execution ZEPM ME51N MC46 MC50 IP01 **IW21** ME41 **MMBE MB25** ME21N MM02 CV01 CV02 ME5A OG\_PR ODR ODR **MMBE** IP04 IA05 MM02 MD04 LS26 ME54N **IH08** CV03 **ME41** ME21N CV04 MM03 MM\_RO\_ MANAGE **ZSUPS IA07** IP10 **MM03** CV01N MIGO ME23N LX02 ME31 MMBE SNAPS **TRIP** ZE\_ME ZEPM\_ ZE\_MM-EXTEND **IW31 MMBE** ME23N ME57 MB51 **MIRO** MB52 ODR 28 QM T-CODES **IW31** O Mana ME23N MB21 DER\_MON ME5A





## **Module 4 - DSC Analytics**

### **Main Topics:**

- 1. What is analytics
- 2. How analytics are built
- 3. How you can use analytics





## Topic #2: How analytics are built

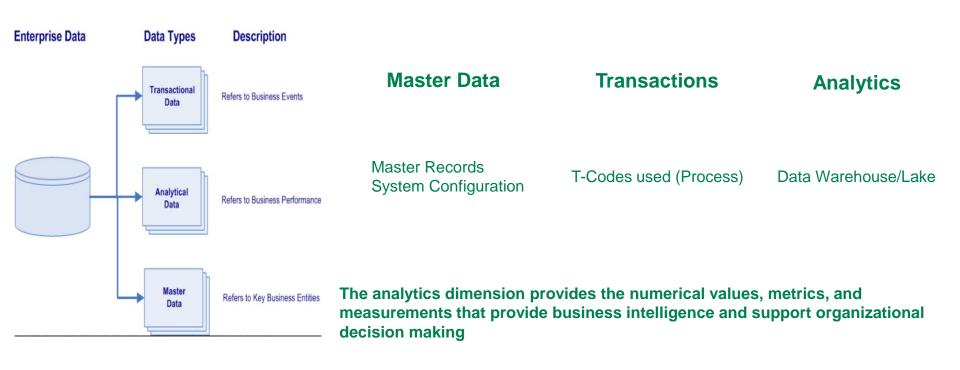
In this stage of the module, we will cover:

- The different dimensions of data
- How we transform data into analytics
- How we can visualize the analytics





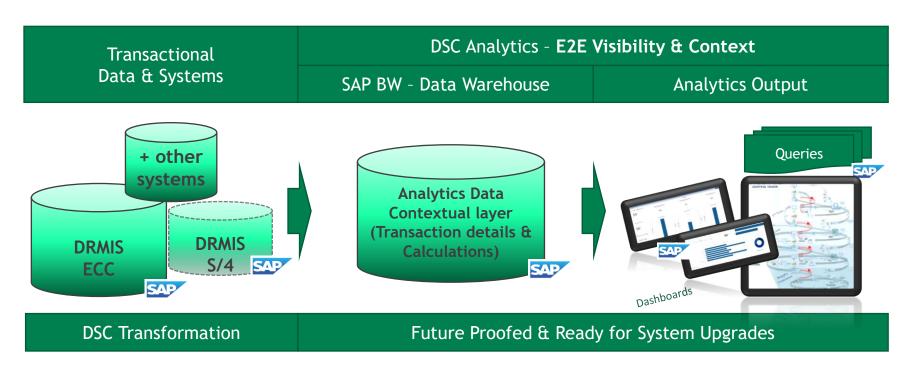
## There are multiple dimensions to data







## Data flow - how the magic happens



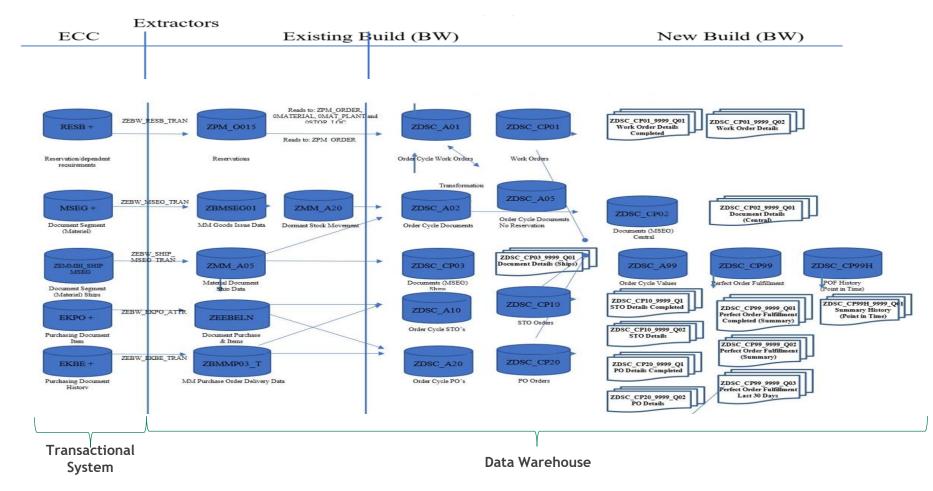
#### **DSC Analytics**

- Enterprise DSC Business Intelligence
- Business context based on system transactions
- Analytic Data architecture compatible with S4 future upgrades
- Reveals Enterprise pain points to support DSC Transformation



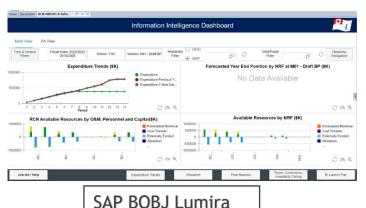


## Data structure and availability



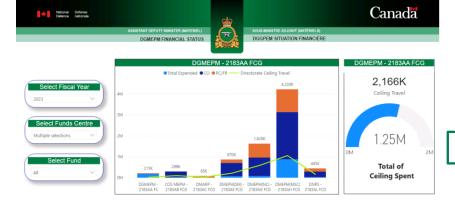


## Various visualization tools / Output





SAP BOBJ WEBI



MS PowerBI



## **Module 4 - DSC Analytics**

### **Main Topics:**

- 1. What is analytics
- 2. How analytics are built
- 3. How you can use analytics







## **Activity 4-2**

Join at slido.com **Event code: DSC** 





133

## Topic #3: How you can use analytics

In this stage of the module, we will cover:

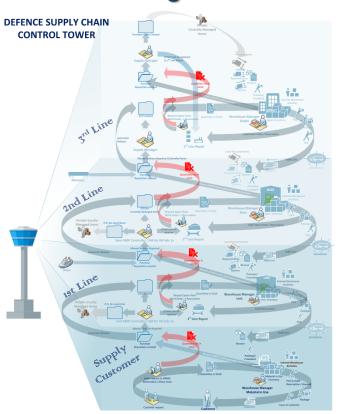
- DSC Analytics Products
- DSC Analytics Dashboards
- Advanced Analytics





## **DSC Analytic Products**

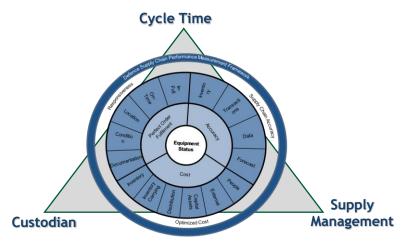
#### **DSC Configuration**



#### **DSC Functions**



#### **DSC Analytic Products**



- $\checkmark$  PMF. Provides a benchmarking capability to track DSC performance.
- Supply Management Dashboard. Provides EPMs with consolidated information to manage centralized Supply Management activities.
- ☐ Custodian Dashboard. Provides DSC end-users with a consolidated view of what is required to manage their activities.
- ☐ Cycle Time. Provides £2E DSC visibility and analytics for strategic decisions (RESILLIENCY / DSC EFFECTIVENESS).

135





## **DSC Analytics Material Management Dashboard**

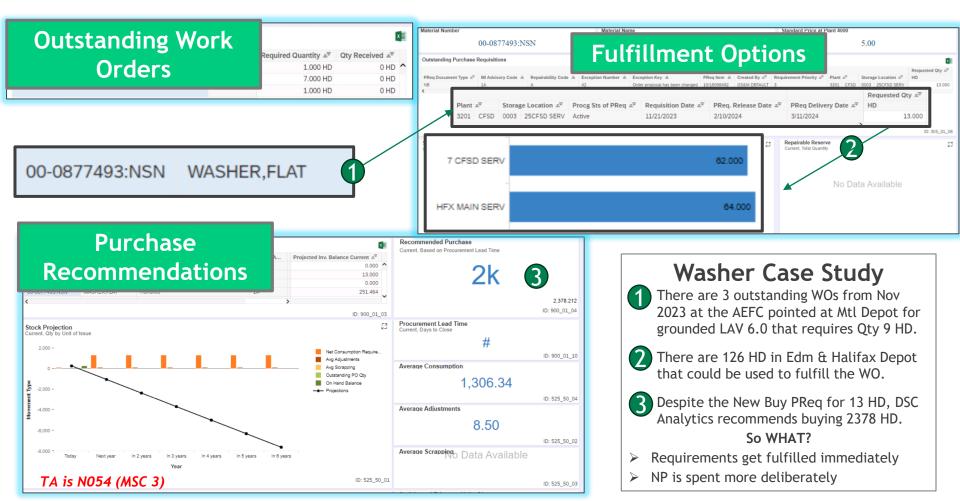




DSC Analytics Training Packages & Calendar



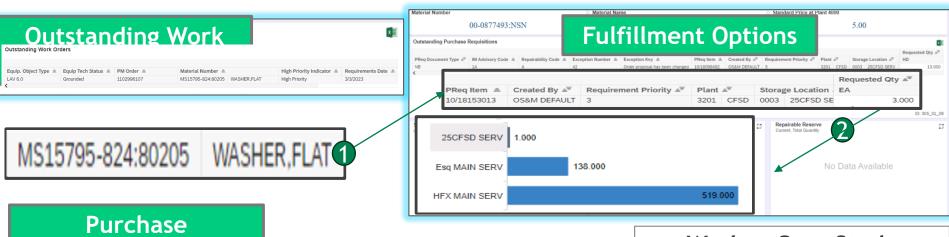
## DSC Analytics Material Management Dashboard







## DSC Analytics Material Management Dashboard



There are none!

TA is N246 (MSC 6)

Recommendations

#### Washer Case Study

- There is an outstanding WO at the AEFC pointed at Mtl Depot for a grounded LAV 6.0 that requires Qty 4 Req date of 3 Mar 23...
- There is only 1 at 25 CFSD but a total of 658 across the DSC that could be used to fulfill the WO.
- Despite the New Buy PReq for 3, DSC Analytics recommends buying None!
- Requirements get fulfilled immediately
- NP is spent more deliberately

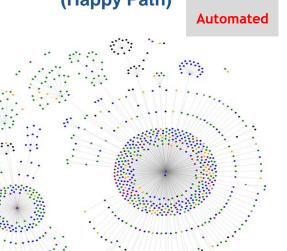


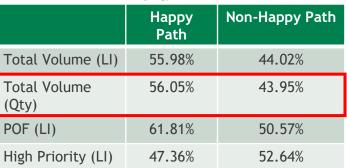




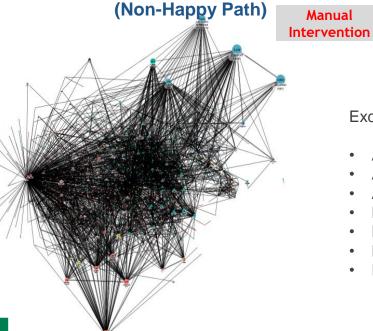
## **Advanced analytics**

Followed Supporting Relationship (Happy Path)





**Did NOT Follow Supporting Relationship** 



2020-21 STOs

#### Excludes:

- All Ships
- All \_S MRP Areas
- All clothing accounts
- Plants 5000 to 5999
- No RMA/CRPA
- Publication Depot (in/out)
- Reverse logistics

DRMIS was configured to allow materiel demands to go up the supply chain based on the supporting relationship, which we will call the Happy Path. In 20/21, 44% of all Stock Transport Orders (STO) did not follow the Happy Path. When the Happy Path was followed, STOs had a 61% POF, while STOs that followed the non-happy path had a 50% POF.



139



## **Module 4: Question & Answer**

Join at slido.com Event code: DSC





## **Key takeaways**

Is this reliable?

#### **Analytics Data**

- Functional data sets such as DSC should be managed centrally
- > Limit manual data manipulation





Excel

#### **Dashboards**

- Consider what's under the hood...
- Leverage enterprise capabilities first
- Tailor build dashboards for your line of business, with centralized data
- Highly paid contractor are not required...

#### **Analysts**

- Look beyond the picture
- Dedicate resources to analysis work
- These analysts need to act on the information, not producing competing dashboards...





## **End of Module 4**









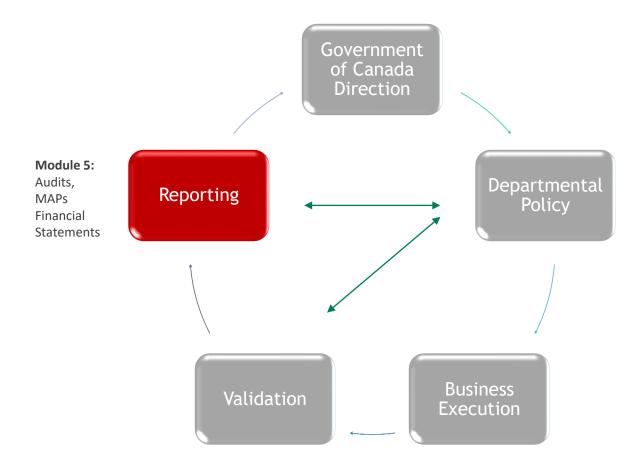
#### DSC Business Acumen

## Module 5 Reporting



Bronwynn Guymer
Section Head
DMPP 7

# **The Cycle**







# **Module 5 - Reporting**

### **Main Topics:**

- 1. What We Report
- 2. Why We Report
- 3. How We Report

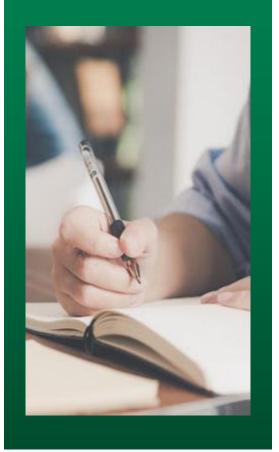








# Learning objectives



### **Module 5 - Reporting**

At the end of this module, you will be able to:

- Understand why the management of materiel and associated data is critical to reporting back to the Government of Canada



# **Activity 5-1**

Join at slido.com Event code: DSC





# **Topic #1: What We Report**

All Departments are mandated to report back to the Government of Canada

What we did with the resources we were given:



Financial



Materiel



Human Resources



Infrastructure

How well we achieved the mandate that was given to us:

	Operations
	Readiness
<b>8</b>	Training
	Budgeting
	Procurement
	Environmental Protection



149

# **Topic #2: Why We Report**

In some instances, we self-report and in others we are audited by internal auditors (Review Services) and external auditors (Office of the Auditor General).

We report to Demonstrate:

### Sound Stewardship & Value for Money

• We are responsible with the resources we have been granted by the public

### Program Delivery

- Show that our programs/mandate are achievable
  - Strong at Home
  - Secure in North America
  - Engaged in the World

### Priorities of Canada

- Show that we are able to achieve the Priorities
  - Green Procurement/Indigenous Procurement
  - Fuel Management
  - Toxic Substance Management



# **Topic #3: How We Report**

We use Instruments such as:

Departmental Plan

Departmental Results Report Management Action Plans

Financial
Accounts/Public
Accounts
Statements

Office of Auditor General Reports/Responses Materiel
Accountability
Action Plans

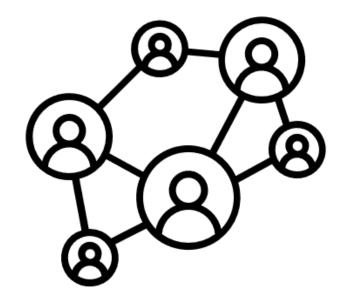




# Integration

 The data that we generate through all of the processes that are executed in the Business Execution Phase that are articulated and designed in the Policy phase is what is pulled in the Validation and Reporting Phase.









152



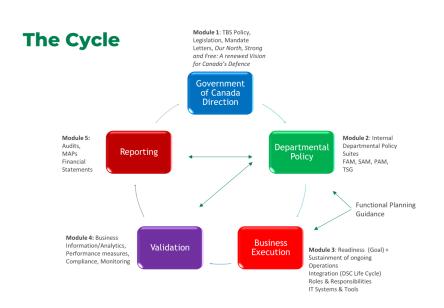
# **Moule 5: Question & Answer**

Join at slido.com Event code: DSC





## **Key Takeaways**



- We are tasked by Government through multiple instruments
- That information is converted into internal policies that may include process and procedures
- Business is executed
- Internal Analytics and Compliance are done
- Resulting in reporting back to Government that we did what we were tasked with the resources we were given.











### **Additional Resources**

Under VCDS – Chief of Programme
 Under ADM(MAT)

#### Services and Information

#### Organization & Establishment

- Organization
- MOOS • CFOOs
- Organization Chart
- Establishment
- Regular Force Establishment Planning
- · Reserve Force Establishment Planning

### Reports & Publications

Defence Services Programme

• Defence Services Programme

· Performance Management

Integrated Risk Management

L1 Business Planning

· Government Reporting

#### **Departmental Results Framework** and Program Inventory

- · Departmental Results Framework and Program Inventory
- Program Alignment Architecture (archived)

#### Capital Project Coordination

- PAD Approval Directive
- Projects Contacts
- Project Approval Course

· Reports & Publications

#### Training & Courses

- DRMC Defence Resources Management Course
- Introduction to Risk Management
- · PAC Project Approval Course
- . PMP Trg Position Management Process Training

#### Materiel accountability

Director Supply Chain Operations (DSCO) 2-3 is the DSCO Centre for materiel accountability. It provides materiel management guidance, training. and oversight on subjects pertaining to stocktaking, inventory planning, and supply chain business intelligence. In addition, it helps L1s in the preparation and interpretation of formal documentation included in their bi-annual Materiel Accountability Action Plan (MAAP) and their materiel attestation submissions.

As a client-focused, service-oriented program, DSCO 2-3 is able to help an organization reach their materiel management and reporting goals.

An organization's participation in the program is an important element of DND's materiel management success. When DND is accountable for the management of materiel, operational effectiveness is improved and the public is well served.

For further information, questions or help with your materiel management and reporting goals, please contact the DSCO 2-3 mailbox.

- ▶ Materiel Accountability Action Plan
- ▶ Materiel Attestation
- ▶ MAAP report card

References

2022-23 MAAP Template (DOCX, 45 KB)

2022-23 Letter of Materiel Attestation (DOCX, 25 KB)

Sample Report Card (XLSX, 20 KB)





# **End of Module 5**





### **Feedback Form**

Your feedback is much appreciated and helps to improve future professionalization events



### **Link to Feedback Form**

Sign in using your Office 365 ECN account login

### **Attestation Form**

Please complete the form to have your Training record updated in HRMS/PeopleSoft



### **Link to Attestation Form**

Sign in using your Office 365 ECN account login



# Closing Remarks Master of Ceremonies



### **Denis Forest**

Lead

Materiel Management Practitioner Professionalization Project (MMP3)





# **Thank You**



